

Ireland: Health and social work services

Provision of a Managed Service to open bed capacity at Blarney HSE Southwest Facility

Voluntary ex-ante transparency notice

1 Buyer

1.1 Buyer

Official name: Health Service Executive (HSE)

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: Health

2 Procedure

2.1 Procedure

Title: Provision of a Managed Service to open bed capacity at Blarney HSE Southwest Facility

Description: The objective of this Voluntary Ex Ante Transparency VEAT notice is to inform the market of HSE Southwest's intention to enter into a contract with Mowlam Healthcare in accordance with Article 32.2b i.e. the works, supplies or services can be provided only by a particular economic operator for reason ii competition is absent for technical reasons. The HSE bought the Blarney Golf Hotel during the emergency phase of the Covid-19 pandemic and converted the hotel into a 50-bed Community Nursing Unit facility in order to increase long term care capacity across Cork and Kerry. Due to the significant demand for rehabilitation beds in the region and taking into consideration the infrastructural characteristics of the building, it was agreed that the optimal use for this facility would be for rehabilitation beds. To date this facility remains vacant however is ready for immediate occupation. In recent years, the HSE South West region has experienced an ever-increasing level of rehabilitation demand. There is a significant shortfall of rehabilitation bed provision across HSE South West. The shortage of rehabilitation bed capacity in Cork and Kerry has led to significant challenges for our acute hospitals. In 2023, 205,000 people aged 75yrs and older presented to EDs in 2023, half of these will be admitted and will stay an average of 15 days HIPE 2023, using almost 60 percent of Acute Bed Capacity whilst constituting 15 percent of ED presentations. The impact from this has meant that demands for Urgent and Emergency Care has increased in our acute hospitals, by 15 percent in Cork University Hospital and by 10 percent in University Hospital Kerry respectively. CUH has the 3rd highest trolley count in the country year to date and these demand growths are far in excess of predictions and represent the highest growth in acute demand across the state. The patients requiring rehabilitation beds upon medical discharge has led to repeated surges in the numbers of Delayed Transfers of Care DTOCs. Transitional Care Beds are generally unsuitable placements for patients awaiting rehabilitation, these DTOCs are forced to reside in acute hospital beds at great cost in both financial and bed resource terms. Although their length of stay post-medical discharge is usually shorter than other DTOC cohorts on average 1-2 weeks, the volume of DTOCs awaiting rehabilitation placement leads to a significant volume of acute bed days being lost overall. This issue is particularly pronounced in Cork University Hospital and University Hospital Kerry. If there were greater rehabilitation capacity available in the region, these patients could be discharged in a more timely manner and thus free up acute hospital beds for the ever-increasing demand being experienced at the front doors of our acute hospitals. The objective of this procurement process is to provide 50 rehabilitation beds for the HSE Southwest Region. This will free up Acute Beds during the Winter 2024 period. This is an interim arrangement for Winter 2024 pending a full procurement process. The HSE Southwest will complete an open tender process for this requirement.

Procedure identifier: 787afc87-7347-473e-a567-890a197ed203

Internal identifier: HSE Southwest Rehabilitation Bed Managed Service

Type of procedure: Negotiated without prior call for competition

2.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 85000000 Health and social work services

Additional classification (cpv): 85100000 Health services

Additional classification (cpv): 85141000 Services provided by medical personnel

Additional classification (cpv): 85323000 Community health services

Additional classification (cpv): 85312500 Rehabilitation services

2.1.2 Place of performance

Country: Ireland

Anywhere in the given country

2.1.4 General information

Legal basis:

Directive 2014/24/EU

5 Lot

5.1 Lot technical ID: LOT-0001

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Internal identifier: HSE Winter Surge Rehab Bed Capacity

5.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 85000000 Health and social work services

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

Approach to reducing environmental impacts: Other

Green Procurement Criteria: No Green Public Procurement criteria

Social objective promoted: Other

5.1.16 Further information, mediation and review

Review organisation: The High Court of Ireland

Organisation whose budget is used to pay for the contract: Health Service Executive (HSE)

Organisation executing the payment: Health Service Executive (HSE)

Organisation signing the contract: Health Service Executive (HSE)

TED eSender: European Dynamics S.A.

6 Results

Value of all contracts awarded in this notice: 5 000 000 Euro

Direct award:

Justification for direct award: The contract can be provided only by a particular economic operator because of an absence of competition for technical reasons

Other justification: Mowlam is the only service presently available to provide a specific rehabilitation service in the required timeframe, this is due to a combination of factors such as: 1. Specialised Expertise: Mowlam Healthcare has a proven track record of offering specialised rehabilitation services tailored to the specific needs of the patient population. For instance, they specialise Level 2 & 3 Rehabilitation inclusive of post specific illness or injury eg. stroke, hip fracture, trauma. Reversible & modifiable functional deficit/disability associated with eg. Chronic Disease, Cancer, Dementia, Frailty, HAD etc., which other providers may not offer. In response to demographic changes, the HSE is implementing a raft of reforms centred on developing an Age Friendly Health System AFHS. This evidence-based approach is based on the 4Ms Medication, Mobility, Mental Health and What Matters to You. This provides an overarching framework for the care of older people across the care journey irrespective of diagnosis or care location. The 4Ms is central to multiple simultaneous reforms which are taking place at pace and scale in the health system. This substantively includes. # Urgent and Emergency Care in ED (eg >75yr 24hr Breaches), # Inpatient Care Pathways (NCP OP), # Post-Acute Rehabilitation (Draft -Rehab Mapping Report 2024), # Integrated Nursing Home Care (Pall Care, PoLL, Dementia, NCP OP, CHN), # Introduction of an Age Friendly Health System (4Ms) (ECC, NAS, NCP OP) and # Embedding new models through the integration of CHN, CST OP, Health and Wellbeing, NAS, HAFH. In parallel, Mowlam is working with the Institute for Health Improvement (IHI) and is a participant in the Age Friendly Health System Community of Practice. 30% of Mowlam sites have commenced working towards AFHS accreditation in 2024 with the remainder to join in 2024/5. Mowlam will become the first age friendly health system providing residential care and rehabilitation outside of the USA by 2025. 2. Geographic Availability: To the best of my knowledge currently Mowlam are the only provider offering these services in our geographic area, making them the only practical option for patients transfers from CUH, MUK, UHK, MGH, BGH, SIVUH who cannot travel long distances due to medical or financial constraints. 3. Proven Outcomes: Mowlam have demonstrated superior outcomes, backed by data or testimonials, indicating

that their services are uniquely effective in helping patients recover and regain independence. 4. Accreditation and Compliance: Mowlam Healthcare has over 150 years combined industry experience, operate 30 Long Term Residential Care Facilities, employ over 1,700 clinical staff and provide over 1,700 specialist care beds for older people. Mowlam is the largest Irish private residential care operator in Ireland and operates a Continuum of Care Model. This is designed to support people who need additional care, or specialised services, by offering seamless transitions through levels of clinical care, as a person's health care needs change. They also have met and continue to meet all the regulatory standards (NICE, HIQA, NSSBHC, H&S etc) that are essential for delivering the service, distinguishing them in the market. 5. Integrated Services: Mowlam offer a comprehensive suite of services, such as physical therapy, occupational therapy, and psychosocial, ensuring holistic care. 6. Capacity and Resources: Other providers lack the necessary resources, such as specialised trained staff, making Mowlam the only viable option to meet the demand for this service.

6.1 Result lot Identifier: LOT-0001

6.1.2 Information about winners

8 Organisations

8.1 ORG-0001

Official name: Health Service Executive (HSE)
Postal address: Oak House, Millennium Park Naas Co. Kildare
Town: Kildare
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Email: procurement.helpdesk@hse.ie
Telephone: 021 4928049
Internet address: <https://www.hse.ie>
Buyer profile: <https://www.hse.ie>
Roles of this organisation:
Buyer
Organisation signing the contract
Organisation whose budget is used to pay for the contract
Organisation executing the payment

8.1 ORG-0002

Official name: The High Court of Ireland
Registration number: The High Court of Ireland
Department: The High Court of Ireland
Postal address: Four Courts, Inns Quay, Dublin 7
Town: Dublin
Postcode: D07 WDX8
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Email: HighCourtCentralOffice@courts.ie
Telephone: +353 1 8886000
Roles of this organisation:
Review organisation

8.1 ORG-0003

Official name: European Dynamics S.A.

Registration number: 002024901000
Department: European Dynamics S.A.
Town: Athens
Postcode: 15125
Country subdivision (NUTS): Βόρειος Τομέας Αθηνών (EL301)
Country: Greece
Email: eproc-esender@eurodyn.com
Telephone: +30 2108094500
Roles of this organisation:
TED eSender

8.1 ORG-0004

Official name: Mowlam Healthcare
Registration number: Mowlam Healthcare
Postal address: One Bank Place
Town: Limerick
Postcode: V94 HT2Y
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Email: info@mowlamhealthcare.com
Telephone: 061 416 099
Roles of this organisation:
Tenderer

11 Notice information

11.1 Notice information

Notice identifier/version: 34565d0b-74d2-4e66-b4e4-104a185eba54 - 01
Form type: Direct award preannouncement
Notice type: Voluntary ex-ante transparency notice
Notice dispatch date: 15/11/2024 10:21 +00:00
Languages in which this notice is officially available: English

11.2 Publication information