Ireland: Education and training services
Provision of Strategic Leadership Programmes for Senior Public Service Grade and Principal Officer / Public Service Directors Equivalent Grades across the Public Service across three lots

Contract or concession award notice – light regime

1 *Buyer*

1.1 *Buyer*

Official name: Institute of Public Administration_299
Legal type of the buyer: Body governed by public law
Activity of the contracting authority: Education

2 *Procedure*

2.1 *Procedure*

Title: Provision of Strategic Leadership Programmes for Senior Public Service Grade and Principal Officer / Public Service Directors Equivalent Grades across the Public Service across three lots
Description: The provision of Strategic Leadership Programmes for Senior Public Service Grade and Principal Officer / Public Service Directors Equivalent Grades across the Public Service across three lots: Lot 1 Personal Leadership Development Unit Lot 2 Advanced Leadership Development Unit Lot 3 Cross-Boundary Leadership Development Unit All tenders must be submitted via ZIP file
Procedure identifier: 8e5baa41-37c4-4c18-a016-ee8b87b5beaa
Previous notice: 890ae26a-58e5-4d2f-a163-d39d350863c8-02
Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation
Main features of the procedure:

2.1.1 *Purpose*

Main nature of the contract: Services
Main classification (cpv): 80000000 Education and training services
Additional classification (cpv): 80531200 Technical training services
Additional classification (cpv): 80532000 Management training services
Additional classification (cpv): 80533000 Computer-user familiarisation and training services
Additional classification (cpv): 80533100 Computer training services
Additional classification (cpv): 80570000 Personal development training services
Additional classification (cpv): 79000000 Business services: law, marketing, consulting, recruitment, printing and security
Additional classification (cpv): 79400000 Business and management consultancy and related services
Additional classification (cpv): 79411000 General management consultancy services
Additional classification (cpv): 79411100 Business development consultancy services
Additional classification (cpv): 79900000 Miscellaneous business and business-related services
Additional classification (cpv): 80300000 Higher education services
Additional classification (cpv): 79990000 Miscellaneous business-related services
Additional classification (cpv): 79996000 Business organisation services
Additional classification (cpv): 80400000 Adult and other education services
Additional classification (cpv): 80500000 Training services
Additional classification (cpv): 80510000 Specialist training services

Additional classification (cpv): 80511000 Staff training services
Additional classification (cpv): 80521000 Training programme services
Additional classification (cpv): 80522000 Training seminars
Additional classification (cpv): 80530000 Vocational training services
Additional classification (cpv): 80531000 Industrial and technical training services

2.1.2 *Place of performance*
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland

2.1.3 *Value*
Estimated value excluding VAT: 5 500 000 *Euro*
Maximum value of the framework agreement: 5 500 000 *Euro*

2.1.4 *General information*
Legal basis:
Directive 2014/24/EU

5 *Lot*

5.1 *Lot technical ID*: LOT-0001
Title: Personal Leadership Development Unit
Description: The provision of Strategic Leadership Programmes for Senior Public Service Grade and Principal Officer / Public Service Directors Equivalent Grades across the Public Service across three lots: Lot 1 Personal Leadership Development Unit Lot 2 Advanced Leadership Development Unit Lot 3 Cross-Boundary Leadership Development Unit All tenders must be submitted via ZIP file
Internal identifier: 1

5.1.1 *Purpose*
Main nature of the contract: Services
Main classification (cpv): 80000000 Education and training services
Additional classification (cpv): 80531200 Technical training services
Additional classification (cpv): 80532000 Management training services
Additional classification (cpv): 80533000 Computer-user familiarisation and training services
Additional classification (cpv): 80533100 Computer training services
Additional classification (cpv): 80570000 Personal development training services
Additional classification (cpv): 79000000 Business services: law, marketing, consulting, recruitment, printing and security
Additional classification (cpv): 79400000 Business and management consultancy and related services
Additional classification (cpv): 79411000 General management consultancy services
Additional classification (cpv): 79411100 Business development consultancy services
Additional classification (cpv): 79900000 Miscellaneous business and business-related services
Additional classification (cpv): 80300000 Higher education services
Additional classification (cpv): 79990000 Miscellaneous business-related services
Additional classification (cpv): 79996000 Business organisation services
Additional classification (cpv): 80400000 Adult and other education services
Additional classification (cpv): 80500000 Training services
Additional classification (cpv): 80510000 Specialist training services
Additional classification (cpv): 80511000 Staff training services
Additional classification (cpv): 80521000 Training programme services

Additional classification (cpv): 80522000 Training seminars
Additional classification (cpv): 80530000 Vocational training services
Additional classification (cpv): 80531000 Industrial and technical training services

5.1.2 *Place of performance*
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Additional information:

5.1.3 *Estimated duration*
Duration: 4 *Year*

5.1.5 *Value*
Estimated value excluding VAT: 2 000 000 *Euro*
Maximum value of the framework agreement: 2 000 000 *Euro*

5.1.6 *General information*
Procurement Project not financed with EU Funds.

5.1.7 *Strategic procurement*
Aim of strategic procurement: No strategic procurement

5.1.10 *Award criteria*
Criterion:
Type: Cost
Name: Ultimate Cost
Description: Award criterion F - Ultimate Cost (20%)
Category of award threshold criterion: Weight (percentage, exact)
Award criterion number: 20
Criterion:
Type: Quality
Name: Qualitative award criteria
Description: Award criterion A - Quality of Tenderer’s Approach in relation to Programme Content and Delivery (35%) Award criterion B - Quality of Tenderer’s Approach in relation to Training Personnel (25%) Award criterion C - Quality of Tenderer’s approach in relation to measuring Learning Outcomes and Evaluation (10%) Award criterion D - Quality of Tenderer’s Approach in relation to Administration, Facilities and Invoicing (5%) Award criterion E - Quality of Tenderer’s Approach in relation to the Contract Management (5%)
Category of award threshold criterion: Weight (percentage, exact)
Award criterion number: 80
Description of the method to be used if weighting cannot be expressed by criteria:
Justification for not indicating the weighting of the award criteria:

5.1.12 *Terms of procurement*
Information about review deadlines: In line with S.I. 130/2010.

5.1.15 *Techniques*
Framework agreement:
Framework agreement, without reopening of competition
Information about the dynamic purchasing system:
No dynamic purchase system

5.1.16 *Further information, mediation and review*

Review organisation: The High Court of Ireland -
Information about review deadlines: In line with S.I. 130/2010.
Organisation providing offline access to the procurement documents: Institute of Public Administration_299 -
Organisation executing the payment: Institute of Public Administration_299

5.1 *Lot technical ID*: LOT-0002

Title: Advanced Leadership Development Unit
Description: The provision of Strategic Leadership Programmes for Senior Public Service Grade and Principal Officer / Public Service Directors Equivalent Grades across the Public Service across three lots: Lot 1 Personal Leadership Development Unit Lot 2 Advanced Leadership Development Unit Lot 3 Cross-Boundary Leadership Development Unit All tenders must be submitted via ZIP file
Internal identifier: 2

5.1.1 *Purpose*

Main nature of the contract: Services
Main classification (cpv): 80000000 Education and training services
Additional classification (cpv): 80531200 Technical training services
Additional classification (cpv): 80532000 Management training services
Additional classification (cpv): 80533000 Computer-user familiarisation and training services
Additional classification (cpv): 80533100 Computer training services
Additional classification (cpv): 80570000 Personal development training services
Additional classification (cpv): 79000000 Business services: law, marketing, consulting, recruitment, printing and security
Additional classification (cpv): 79400000 Business and management consultancy and related services
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Additional classification (cpv): 80511000 Staff training services
Additional classification (cpv): 80521000 Training programme services
Additional classification (cpv): 80522000 Training seminars
Additional classification (cpv): 80530000 Vocational training services
Additional classification (cpv): 80531000 Industrial and technical training services

5.1.2 *Place of performance*

Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Additional information:

5.1.3 *Estimated duration*

Duration: 4 *Year*

5.1.5 *Value*

Estimated value excluding VAT: 1 750 000 *Euro*
Maximum value of the framework agreement: 1 750 000 *Euro*

5.1.6 *General information*

Procurement Project not financed with EU Funds.

5.1.7 *Strategic procurement*

Aim of strategic procurement: No strategic procurement

5.1.10 *Award criteria*

Criterion:

Type: Cost

Name:

Description: Award criterion F - Ultimate Cost (20%)

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 20

Criterion:

Type: Quality

Name: Qualitative award criteria

Description: Award criterion A - Quality of Tenderer's Approach in relation to Programme Content and Delivery (35%) Award criterion B - Quality of Tenderer's Approach in relation to Training Personnel (25%) Award criterion C - Quality of Tenderer's approach in relation to measuring Learning Outcomes and Evaluation (10%) Award criterion D - Quality of Tenderer's Approach in relation to Administration, Facilities and Invoicing (5%) Award criterion E - Quality of Tenderer's Approach in relation to the Contract Management (5%)

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 80

Description of the method to be used if weighting cannot be expressed by criteria:

Justification for not indicating the weighting of the award criteria:

5.1.12 *Terms of procurement*

Information about review deadlines: In line with S.I. 130/2010

5.1.15 *Techniques*

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 *Further information, mediation and review*

Review organisation: The High Court of Ireland -

Information about review deadlines: In line with S.I. 130/2010

Organisation providing offline access to the procurement documents: Institute of Public Administration_299 -

Organisation executing the payment: Institute of Public Administration_299

5.1 *Lot technical ID*: LOT-0003

Title: Cross-Boundary Leadership Development Unit

Description: The provision of Strategic Leadership Programmes for Senior Public Service Grade and Principal Officer / Public Service Directors Equivalent Grades across the Public Service across three lots: Lot 1 Personal Leadership Development Unit Lot 2 Advanced Leadership Development Unit Lot 3 Cross-Boundary Leadership Development Unit All tenders must be submitted via ZIP file

Internal identifier: 3

5.1.1 *Purpose*

Main nature of the contract: Services

Main classification (cpv): 80000000 Education and training services

Additional classification (cpv): 80531200 Technical training services
Additional classification (cpv): 80532000 Management training services
Additional classification (cpv): 80533000 Computer-user familiarisation and training services
Additional classification (cpv): 80533100 Computer training services
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Additional classification (cpv): 80511000 Staff training services
Additional classification (cpv): 80521000 Training programme services
Additional classification (cpv): 80522000 Training seminars
Additional classification (cpv): 80530000 Vocational training services
Additional classification (cpv): 80531000 Industrial and technical training services

5.1.2 *Place of performance*

Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Additional information:

5.1.3 *Estimated duration*

Duration: 4 *Year*

5.1.5 *Value*

Estimated value excluding VAT: 1 750 000 *Euro*
Maximum value of the framework agreement: 1 750 000 *Euro*

5.1.6 *General information*

Procurement Project not financed with EU Funds.

5.1.7 *Strategic procurement*

Aim of strategic procurement: No strategic procurement

5.1.12 *Terms of procurement*

Information about review deadlines: In line with S.I. 130/2010

5.1.15 *Techniques*

Framework agreement:
Framework agreement, without reopening of competition
Information about the dynamic purchasing system:
No dynamic purchase system

5.1.16 *Further information, mediation and review*

Review organisation: The High Court of Ireland -

Information about review deadlines: In line with S.I. 130/2010
Organisation providing offline access to the procurement documents: Institute of Public Administration_299 -
Organisation executing the payment: Institute of Public Administration_299

6 *Results*

Maximum value of the framework agreements in this notice: 5 500 000 *Euro*
Approximate value of the framework agreements: 5 500 000 *Euro*

6.1 *Result lot Identifier*: LOT-0001
At least one winner was chosen.
Framework agreement:
Maximum value of the framework agreement: 2 000 000 *Euro*
Re-estimated value of the framework agreement: 2 000 000 *Euro*

6.1.2 *Information about winners*
Winner:
Official name: Roffey Park Institute Limited
Tender:
Tender identifier: 000104535
Identifier of lot or group of lots: LOT-0001
Contract information:
Identifier of the contract: 418592
Title: Framework Agreement for Lot 1; Initial call off contract
Date of the conclusion of the contract: 14/01/2025

6.1.4 *Statistical information*
Received tenders or requests to participate:
Type of received submissions: Tenders
Number of tenders or requests to participate received: 6

6.1 *Result lot Identifier*: LOT-0002
At least one winner was chosen.
Framework agreement:
Maximum value of the framework agreement: 1 750 000 *Euro*
Re-estimated value of the framework agreement: 1 750 000 *Euro*

6.1.2 *Information about winners*
Winner:
Official name: Trinity Executive Education, Trinity Business School, Trinity College Dublin
Tender:
Tender identifier: 000104537
Identifier of lot or group of lots: LOT-0002
Contract information:
Identifier of the contract: 418590
Title: Framework Agreement for Lot 2; Initial call off contract
Date of the conclusion of the contract: 14/01/2025

6.1.4 *Statistical information*
Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 6

6.1 *Result lot Identifier*: LOT-0003

At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement: 1 750 000 *Euro*

Re-estimated value of the framework agreement: 1 750 000 *Euro*

6.1.2 *Information about winners*

Winner:

Official name: Roffey Park Institute Limited

Tender:

Tender identifier: 000104535

Identifier of lot or group of lots: LOT-0003

Contract information:

Identifier of the contract: 418591

Title: Framework Agreement for Lot 3; Initial call off contract

Date of the conclusion of the contract: 14/01/2025

6.1.4 *Statistical information*

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 3

8 *Organisations*

8.1 ORG-0001

Official name: Institute of Public Administration_299

Registration number: unavailable

Postal address: 57-61 Lansdowne Road, Dublin 4

Town: Dublin

Postcode: D04 TC62

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: information@ipa.ie

Telephone: +353 01240 3600

Buyer profile: www.ipa.ie

Roles of this organisation:

Buyer

Organisation providing offline access to the procurement documents

Organisation executing the payment

8.1 ORG-0002

Official name: Trinity Executive Education, Trinity Business School, Trinity College Dublin

Registration number: not available

Postal address: 182 Pearse Street, Dublin

Town: Dublin

Postcode: D02 PN40

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland
Email: kearneru@tcd.ie
Roles of this organisation:
Tenderer
Winner of these lots: LOT-0002

8.1 ORG-0003
Official name: Roffey Park Institute Limited
Registration number: 648058
Postal address: Hamilton House, 8 Fitzwilliam Place, Dublin 2
Town: Dublin
Postcode: D02 P283
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Email: develop@roffeypark.com
Roles of this organisation:
Tenderer
Winner of these lots: LOT-0001, LOT-0003

8.1 ORG-0004
Official name: The High Court of Ireland
Registration number: The High Court of Ireland
Department: The High Court of Ireland
Postal address: Four Courts, Inns Quay, Dublin 7
Town: Dublin
Postcode: D07 WDX8
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Email: HighCourtCentralOffice@courts.ie
Telephone: +353 1 8886000
Roles of this organisation:
Review organisation

8.1 ORG-0005
Official name: European Dynamics S.A.
Registration number: 002024901000
Department: European Dynamics S.A.
Town: Athens
Postcode: 15125
Country subdivision (NUTS): Βόρειος Τομέας Αθηνών (EL301)
Country: Greece
Email: eproc-esender@eurodyn.com
Telephone: +30 2108094500
Roles of this organisation:
TED eSender

11 *Notice information*

11.1 *Notice information*

Notice identifier/version: dcd1b657-698a-4760-b744-2573d4b0a881 - 01
Form type: Result
Notice type: Contract or concession award notice – light regime
Notice dispatch date: 16/04/2025 15:47 +01:00
Languages in which this notice is officially available: English

11.2 ***Publication information***