

Ireland: Recruitment services

Multiple Supplier Framework Agreement for the provision of Retained Executive Search Services

Contract or concession award notice – standard regime

1 Buyer

1.1 Buyer

Official name: Central Bank of Ireland

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: Economic affairs

2 Procedure

2.1 Procedure

Title: Multiple Supplier Framework Agreement for the provision of Retained Executive Search Services

Description: Lot 1 - Executive Leadership Committee Roles Lot 2 - Senior Leadership Committee (Director Roles) Lot 3 - Leadership (Head of Division/Head of Function Roles)

Procedure identifier: 9a4ad6dd-37c5-46a6-89fa-eea6c63deab2

Internal identifier: 2024P043

Type of procedure: Open

Justification for the accelerated procedure:

Main features of the procedure:

2.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 79600000 Recruitment services

2.1.2 Place of performance

Country: Ireland

Anywhere in the given country

2.1.3 Value

Estimated value excluding VAT: 2 000 000 Euro

Maximum value of the framework agreement: 2 000 000 Euro

2.1.4 General information

Additional information: Having regard to the nature of the Central Bank's Requirements, the contract value identified in this notice represents the Central Bank's best estimate at the time of award rather than a fixed value. The final value of the contract may be higher or lower than the estimated figure.

Legal basis:

Directive 2014/24/EU

5 Lot

5.1 Lot technical ID: LOT-0001

Title: Lot 1 - Provision of retained executive search services for Executive Leadership Committee roles.

Description: Provision of retained executive search services for Executive Leadership Committee roles.

Internal identifier: Lot 1

5.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 79600000 Recruitment services

5.1.2 Place of performance

Country: Ireland

Anywhere in the given country

Additional information:

5.1.5 Value

Estimated value excluding VAT: 700 000 Euro

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: The allocated individual contract values in this contract award are notional only and do not reflect the actual value of the individual lots or individual contracts. The Central Bank is not in a position to estimate the value of each individual contract, due to the nature of the requirements and the award mechanism under the relevant framework agreement for each lot. For publication purposes, the Central Bank has allocated an estimated value to each Lot and divided the value into a notional figure against each winner. This is purely notional and the relevant values may be higher or lower than the amount stated

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name:

Description: Quality of candidate selection process

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 30

Criterion:

Type: Quality

Name:

Description: Quality of sourcing channels and international reach

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 20

Criterion:

Type: Quality

Name:

Description: Quality of Proposed Team

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 25

Criterion:

Type: Price

Name:

Description: Price

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 25

Description of the method to be used if weighting cannot be expressed by criteria:

Justification for not indicating the weighting of the award criteria:

5.1.12 Terms of procurement

Information about review deadlines: In accordance with the timelines set out in Regulation 7 of SI 130/2010 as amended

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation: The High Court of Ireland -

Information about review deadlines: In accordance with the timelines set out in Regulation 7 of SI 130/2010 as amended

Organisation providing more information on the review procedures: The High Court of Ireland -

Organisation signing the contract: Central Bank of Ireland

5.1 Lot technical ID: LOT-0002

Title: Lot 2 - Provision of retained executive search services for Senior Leadership Committee (Director roles)

Description: Provision of retained executive search services for Senior Leadership Committee (Director roles)

Internal identifier: Lot 2

5.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 79600000 Recruitment services

5.1.2 Place of performance

Country: Ireland

Anywhere in the given country

Additional information:

5.1.5 Value

Estimated value excluding VAT: 500 000 Euro

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: The allocated individual contract values in this contract award are notional only and do not reflect the actual value of the individual lots or individual contracts. The Central Bank is not in a position to estimate the value of each individual contract, due to the nature of the requirements and the award mechanism under the relevant framework agreement for each lot. For publication purposes, the Central Bank has allocated an estimated value to each Lot and divided the value into a notional figure against each winner. This is purely notional and the relevant values may be higher or lower than the amount stated

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name:

Description: Quality of candidate selection process

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 30

Criterion:

Type: Quality

Name:

Description: Quality of Sourcing Channels and International Reach

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 20

Criterion:

Type: Quality

Name:

Description: Quality of Proposed Team

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 25

Criterion:

Type: Price

Name:

Description: Price

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 25

Description of the method to be used if weighting cannot be expressed by criteria:

Justification for not indicating the weighting of the award criteria:

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation: The High Court of Ireland -

Organisation providing more information on the review procedures: The High Court of Ireland -

Organisation signing the contract: Central Bank of Ireland

5.1 Lot technical ID: LOT-0003

Title: Head of Division / Head of Function Roles

Description: Provision of retained executive search services for Head of Division / Head of Function Roles

Internal identifier: Lot 3

5.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 79600000 Recruitment services

5.1.2 Place of performance

Country: Ireland

Anywhere in the given country

Additional information:

5.1.5 Value

Estimated value excluding VAT: 800 000 Euro

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: The allocated individual contract values in this contract award are notional only and do not reflect the actual value of the individual lots or individual contracts. The Central Bank is not in a position to estimate the value of each individual contract, due to the nature of the requirements and the award mechanism under the relevant framework agreement for each lot. For publication purposes, the Central Bank has allocated an estimated value to each Lot and divided the value into a notional figure against each winner. This is purely notional and the relevant values may be higher or lower than the amount stated

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name:

Description: Quality of Candidate Selection Process

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 30

Criterion:

Type: Quality

Name:

Description: Quality of Sourcing Channels and International Reach

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 20

Criterion:

Type: Quality

Name:

Description: Quality of Proposed Team

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 25

Criterion:

Type: Price

Name:

Description: Price

Category of award threshold criterion: Weight (percentage, exact)

Award criterion number: 25

Description of the method to be used if weighting cannot be expressed by criteria:

Justification for not indicating the weighting of the award criteria:

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation: The High Court of Ireland -

Organisation providing more information on the review procedures: The High Court of Ireland -

Organisation signing the contract: Central Bank of Ireland

6 Results

Approximate value of the framework agreements: 2 000 000 Euro

6.1 Result lot Identifier: LOT-0001

At least one winner was chosen.

Framework agreement:

Re-estimated value of the framework agreement: 233 333 Euro

6.1.2 Information about winners

Winner:

Official name: Korn Ferry International (IE) Ltd

Tender:

Tender identifier: Korn Ferry Response Lot 1

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: Korn Ferry Contract 1

Date on which the winner was chosen: 19/02/2024

Date of the conclusion of the contract: 11/06/2024

Organisation signing the contract: Central Bank of Ireland

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 5

Range of tenders:

Value of the lowest admissible tender: 0 Euro

Value of the highest admissible tender: 0 Euro

6.1 Result lot Identifier: LOT-0001

At least one winner was chosen.

Framework agreement:

Re-estimated value of the framework agreement: 233 333 Euro

6.1.2 Information about winners

Winner:

Official name: Hays Specialist Recruitment (Ireland) Limited

Tender:

Tender identifier: Hays Specialist Response Lot 1

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Rank in the list of winners: 2

Subcontracting: No

Contract information:

Identifier of the contract: Hayes Specialists Contract 4

Date on which the winner was chosen: 19/02/2024

Date of the conclusion of the contract: 11/06/2024

Organisation signing the contract: Central Bank of Ireland

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 5

6.1 Result lot Identifier: LOT-0001

At least one winner was chosen.

Framework agreement:

Re-estimated value of the framework agreement: 233 333 Euro

6.1.2 Information about winners

Winner:

Official name: Amrop

Tender:

Tender identifier: Amrop Response Lot 1

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Rank in the list of winners: 3

Subcontracting: No

Contract information:

Identifier of the contract: Amrop Contract 7

Date on which the winner was chosen: 19/02/2024

Date of the conclusion of the contract: 11/06/2024

Organisation signing the contract: Central Bank of Ireland

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 5

6.1 Result lot Identifier: LOT-0002

At least one winner was chosen.

Framework agreement:

Re-estimated value of the framework agreement: 166 667 Euro

6.1.2 Information about winners

Winner:

Official name: Korn Ferry International (IE) Ltd

Tender:

Tender identifier: Korn Ferry Response Lot 2

Identifier of lot or group of lots: LOT-0002

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: Korn Ferry Contract 2

Date on which the winner was chosen: 27/11/2023

Date of the conclusion of the contract: 09/04/2024

Organisation signing the contract: Central Bank of Ireland

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 7

6.1 Result lot Identifier: LOT-0002

At least one winner was chosen.

Framework agreement:

Re-estimated value of the framework agreement: 166 667 Euro

6.1.2 Information about winners

Winner:

Official name: Hays Specialist Recruitment (Ireland) Limited

Tender:

Tender identifier: Hays Specialist Response Lot 2

Identifier of lot or group of lots: LOT-0002

The tender was ranked: yes

Rank in the list of winners: 2

Subcontracting: No

Contract information:

Identifier of the contract: Hayes Specialists Contract 5

Date on which the winner was chosen: 27/11/2023

Date of the conclusion of the contract: 09/04/2024

Organisation signing the contract: Central Bank of Ireland

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 7

6.1 Result lot Identifier: LOT-0002

At least one winner was chosen.

Framework agreement:

Re-estimated value of the framework agreement: 166 666 Euro

6.1.2 Information about winners

Winner:

Official name: Brightwater Selection (Ireland) Ltd

Tender:

Tender identifier: Brightwater Response Lot 2

Identifier of lot or group of lots: LOT-0002

The tender was ranked: yes

Rank in the list of winners: 3

Subcontracting: No

Contract information:

Identifier of the contract: Brightwater Contract 8
Date on which the winner was chosen: 27/11/2023
Date of the conclusion of the contract: 09/04/2024
Organisation signing the contract: Central Bank of Ireland

6.1.4 Statistical information

Received tenders or requests to participate:
Type of received submissions: Tenders
Number of tenders or requests to participate received: 7

6.1 Result lot Identifier: LOT-0003

At least one winner was chosen.
Framework agreement:
Re-estimated value of the framework agreement: 266 667 Euro

6.1.2 Information about winners

Winner:
Official name: Korn Ferry International (IE) Ltd
Tender:
Tender identifier: Korn Ferry Response Lot 3
Identifier of lot or group of lots: LOT-0003
The tender was ranked: yes
Rank in the list of winners: 1
Subcontracting: No
Contract information:
Identifier of the contract: Korn Ferry Contract 3
Date on which the winner was chosen: 08/10/2024
Date of the conclusion of the contract: 09/05/2025
Organisation signing the contract: Central Bank of Ireland

6.1.4 Statistical information

Received tenders or requests to participate:
Type of received submissions: Tenders
Number of tenders or requests to participate received: 10

6.1 Result lot Identifier: LOT-0003

At least one winner was chosen.
Framework agreement:
Re-estimated value of the framework agreement: 266 667 Euro

6.1.2 Information about winners

Winner:
Official name: Hays Specialist Recruitment (Ireland) Limited
Tender:
Tender identifier: Hays Specialist Response Lot 3
Identifier of lot or group of lots: LOT-0003
The tender was ranked: yes
Rank in the list of winners: 2
Subcontracting: No
Contract information:
Identifier of the contract: Hayes Specialists Contract 6

Date on which the winner was chosen: 08/10/2024
Date of the conclusion of the contract: 09/05/2025
Organisation signing the contract: Central Bank of Ireland

6.1.4 Statistical information

Received tenders or requests to participate:
Type of received submissions: Tenders
Number of tenders or requests to participate received: 10

6.1 Result lot Identifier: LOT-0003

At least one winner was chosen.
Framework agreement:
Re-estimated value of the framework agreement: 266 666 Euro

6.1.2 Information about winners

Winner:
Official name: Sigmar Recruitment Consultants Ltd
Tender:
Tender identifier: Sigmar Recruitment Response Lot 3
Identifier of lot or group of lots: LOT-0003
The tender was ranked: yes
Rank in the list of winners: 3
The tender is a variant: no
Subcontracting: No
Contract information:
Identifier of the contract: Sigmar Contract 9
Date on which the winner was chosen: 08/10/2024
Date of the conclusion of the contract: 09/05/2025
Organisation signing the contract: Central Bank of Ireland

6.1.4 Statistical information

Received tenders or requests to participate:
Type of received submissions: Tenders
Number of tenders or requests to participate received: 10

8 Organisations

8.1 ORG-0001

Official name: Central Bank of Ireland
Registration number: N/A
Postal address: New Wapping Street, North Wall Quay, Dublin 1
Town: Dublin
Postcode: D01 F7X3
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Email: Tenders2@centralbank.ie
Telephone: +353 (0) 1 2246000
Fax: +353 (0) 1 2245550
Internet address: <http://www.centralbank.ie>
Buyer profile: <http://www.centralbank.ie>

Roles of this organisation:

Buyer

Organisation signing the contract

8.1 ORG-0002

Official name: The High Court of Ireland

Registration number: The High Court of Ireland

Department: The High Court of Ireland

Postal address: Four Courts, Inns Quay, Dublin 7

Town: Dublin

Postcode: D07 WDX8

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: HighCourtCentralOffice@courts.ie

Telephone: +353 1 8886000

Roles of this organisation:

Review organisation

Organisation providing more information on the review procedures

8.1 ORG-0003

Official name: European Dynamics S.A.

Registration number: 002024901000

Department: European Dynamics S.A.

Town: Athens

Postcode: 15125

Country subdivision (NUTS): Βόρειος Τομέας Αθηνών (EL301)

Country: Greece

Email: eproc-esender@eurodyn.com

Telephone: +30 2108094500

Roles of this organisation:

TED eSender

8.1 ORG-0004

Official name: Korn Ferry International (IE) Ltd

Registration number: 161243

Town: Dublin

Postcode: D02 Y759

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001, LOT-0002, LOT-0003

8.1 ORG-0005

Official name: Hays Specialist Recruitment (Ireland) Limited

Registration number: 252320

Town: Dublin

Postcode: Dublin 2

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001, LOT-0002, LOT-0003

8.1 ORG-0006

Official name: Amrop

Registration number: 622551

Town: Dublin

Postcode: D02 P283

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1 ORG-0007

Official name: Brightwater Selection (Ireland) Ltd

Registration number: 286849

Town: Dublin

Postcode: DO2 RY62

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0002

8.1 ORG-0008

Official name: Sigmar Recruitment Consultants Ltd

Registration number: 353252

Town: Dublin

Postcode: Dublin 2

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0003

11 Notice information

11.1 Notice information

Notice identifier/version: 7feb105c-06cd-47d0-8b1a-244969a3a1a9 - 01

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice dispatch date: 09/06/2025 21:42 +01:00

Languages in which this notice is officially available: English

11.2 Publication information