

Ireland: Business development consultancy services

Origin Green Mentorship Services

Contract or concession notice – standard regime

1 Buyer

1.1 Buyer

Official name: Bord Bia (Irish Food Board)

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: General public services

2 Procedure

2.1 Procedure

Title: Origin Green Mentorship Services

Description: Bord Bia proposes to establish a framework agreement for the provision of Origin Green Mentorship Services, comprising the following service streams: • Provision of Generalist Mentorship Support, including structured one-to-one support to Origin Green members on programme requirements, reporting, and implementation. This support will focus on providing practical, step-by-step guidance to enable members, particularly SMEs, to understand and meet programme expectations. It will include assistance with understanding targets, materiality, and sustainability strategy development, as well as general sustainability advisory. • Provision of Subject Matter Expert Support, including technical advisory services across a range of sustainability areas, together with the design and delivery of in-depth Learning Labs that provide practical tools, frameworks, and implementation guidance.

Procedure identifier: c79d721f-e2f5-4906-8de3-84f5825d89b1

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

2.1.2 Place of performance

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

2.1.3 Value

Estimated value excluding VAT: 650 000 Euro

Maximum value of the framework agreement: 650 000 Euro

2.1.4 General information

Legal basis:

Directive 2014/24/EU

2.1.5 Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 2

The tenderer must submit tenders for all lots

2.1.6 Grounds for exclusion

5 Lot

5.1 Lot: LOT-0001

Title: Lot 1: Generalist Sustainability Mentorship Support

Description: Bord Bia proposes to establish a framework agreement for the provision of Origin Green Mentorship Services, comprising the following service streams: • Provision of Generalist Mentorship Support, including structured one-to-one support to Origin Green members on programme requirements, reporting, and implementation. This support will focus on providing practical, step-by-step guidance to enable members, particularly SMEs, to understand and meet programme expectations. It will include assistance with understanding targets, materiality, and sustainability strategy development, as well as general sustainability advisory. • Provision of Subject Matter Expert Support, including technical advisory services across a range of sustainability areas, together with the design and delivery of in-depth Learning Labs that provide practical tools, frameworks, and implementation guidance.

Internal identifier: 1

5.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

5.1.2 Place of performance

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Additional information:

5.1.3 Estimated duration

Duration: 5 Year

5.1.5 Value

Estimated value excluding VAT: 650 000 Euro

5.1.6 General information

Reserved participation: Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.9 Selection criteria

Sources of selection criteria: Procurement Document

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 3

The procedure will take place in successive stages. At each stage, some participants may be eliminated

The buyer reserves the right to award the contract on the basis of the initial tenders without any further negotiations

5.1.11 Procurement documents

Languages in which the procurement documents are officially available: English

Languages in which the procurement documents (or their parts) are unofficially available: English

Deadline for requesting additional information: 16/10/2026 12:00 +01:00

Address of the procurement documents: <https://www.etenders.gov.ie/epps/cft/listContractDocuments.do?resourceId=8885340>

5.1.12 Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://www.etenders.gov.ie/epps/cft/viewTenders.do?resourceId=8885340>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 30/10/2026 12:00 +01:00

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 6

Justification for the duration of the framework agreement: The five-year framework duration is justified by the strategic and long-term nature of the Origin Green mentorship programme. The framework is intended to establish and maintain a panel of experienced sustainability and agri-food mentors capable of supporting Origin Green members through multi-year sustainability journeys, implementation plans, and continuous improvement programmes. A longer framework term provides continuity of expertise and relationship management, enables Bord Bia and participating companies to realise the benefits of sustained mentoring interventions, avoids unnecessary disruption to programme delivery, and reduces the administrative and procurement burden associated with repeatedly retendering specialist services. The duration also supports value for money by allowing framework members to invest in programme knowledge, onboarding, training and sector-specific capability development, while ensuring Bord Bia retains flexibility through individual call-off arrangements and periodic performance management.

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation: The High Court of Ireland

Organisation providing offline access to the procurement documents: Bord Bia (Irish Food Board)

Organisation providing more information on the review procedures: The High Court of Ireland

Organisation receiving requests to participate: Bord Bia (Irish Food Board)

Organisation processing tenders: Bord Bia (Irish Food Board)

5.1 Lot: LOT-0002

Title: Lot 2: Sustainability Subject Matter Expert Support, including technical advisory services

Description: Bord Bia proposes to establish a framework agreement for the provision of Origin Green Mentorship Services, comprising the following service streams: • Provision of Generalist Mentorship Support, including structured one-to-one support to Origin Green members on programme requirements, reporting, and implementation. This support will focus on providing practical, step-by-step guidance to enable members, particularly SMEs, to understand and meet programme expectations. It will include assistance with understanding targets, materiality, and sustainability strategy development, as well as general sustainability advisory. • Provision of Subject Matter Expert

Support, including technical advisory services across a range of sustainability areas, together with the design and delivery of in-depth Learning Labs that provide practical tools, frameworks, and implementation guidance.

Internal identifier: 2

5.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

5.1.2 Place of performance

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Additional information:

5.1.3 Estimated duration

Duration: 5 Year

5.1.5 Value

Estimated value excluding VAT: 650 000 Euro

5.1.6 General information

Reserved participation: Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.9 Selection criteria

Sources of selection criteria: Procurement Document

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 3

The procedure will take place in successive stages. At each stage, some participants may be eliminated

The buyer reserves the right to award the contract on the basis of the initial tenders without any further negotiations

5.1.11 Procurement documents

Languages in which the procurement documents are officially available: English

Languages in which the procurement documents (or their parts) are unofficially available: English

Deadline for requesting additional information: 16/10/2026 12:00 +01:00

Address of the procurement documents: <https://www.etenders.gov.ie/epps/cft/listContractDocuments.do?resourceId=8885340>

5.1.12 Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://www.etenders.gov.ie/epps/cft/viewTenders.do?resourceId=8885340>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 30/10/2026 12:00 +01:00

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed
Electronic ordering will be used: yes
Electronic payment will be used: yes

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 6

Justification for the duration of the framework agreement: The five-year framework duration is justified by the strategic and long-term nature of the Origin Green mentorship programme. The framework is intended to establish and maintain a panel of experienced sustainability and agri-food mentors capable of supporting Origin Green members through multi-year sustainability journeys, implementation plans, and continuous improvement programmes. A longer framework term provides continuity of expertise and relationship management, enables Bord Bia and participating companies to realise the benefits of sustained mentoring interventions, avoids unnecessary disruption to programme delivery, and reduces the administrative and procurement burden associated with repeatedly retendering specialist services. The duration also supports value for money by allowing framework members to invest in programme knowledge, onboarding, training and sector-specific capability development, while ensuring Bord Bia retains flexibility through individual call-off arrangements and periodic performance management.

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation: The High Court of Ireland

Organisation providing offline access to the procurement documents: Bord Bia (Irish Food Board)

Organisation providing more information on the review procedures: The High Court of Ireland

Organisation receiving requests to participate: Bord Bia (Irish Food Board)

Organisation processing tenders: Bord Bia (Irish Food Board)

8 Organisations

8.1 ORG-0001

Official name: Bord Bia (Irish Food Board)

Registration number: None

Postal address: 140 Pembroke Road

Town: Ballsbridge, Dublin 4

Postcode: D04 NV34

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: procurement@bordbia.ie

Telephone: 01 6685155

Internet address: <https://www.bordbia.ie>

Buyer profile: <https://www.bordbia.ie>

Roles of this organisation:

Buyer

Organisation providing offline access to the procurement documents

Organisation receiving requests to participate

Organisation processing tenders

8.1 ORG-0002

Official name: The High Court of Ireland

Registration number: The High Court of Ireland

Department: The High Court of Ireland

Postal address: Four Courts, Inns Quay, Dublin 7

Town: Dublin

Postcode: D07 WDX8

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: HighCourtCentralOffice@courts.ie

Telephone: +353 1 8886000

Roles of this organisation:

Review organisation

Organisation providing more information on the review procedures

8.1 ORG-0003

Official name: European Dynamics S.A.

Registration number: 002024901000

Department: European Dynamics S.A.

Town: Athens

Postcode: 15125

Country subdivision (NUTS): Βόρειος Τομέας Αθηνών (EL301)

Country: Greece

Email: eproc-esender@eurodyn.com

Telephone: +30 2108094500

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: be80735a-9f05-468b-ab2d-1ebfab9238d - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice dispatch date: 29/09/2026 15:58 +01:00

Languages in which this notice is officially available: English