

## **Ireland: Coaching services**

# **SINGLE PARTY FRAMEWORK FOR THE PROVISION OF COACHING AND DEVELOPMENT SERVICES TO HORSE RACING IRELAND AND SUBSIDIARIES**

Contract or concession notice – standard regime

## **1 Buyer**

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### **1.1 Buyer**

*Official name:* Horse Racing Ireland (HRI)

*Legal type of the buyer:* Body governed by public law

*Activity of the contracting authority:* Recreation, culture and religion

## **2 Procedure**

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### **2.1 Procedure**

*Title:* SINGLE PARTY FRAMEWORK FOR THE PROVISION OF COACHING AND DEVELOPMENT SERVICES TO HORSE RACING IRELAND AND SUBSIDIARIES

*Description:* Horse Racing Ireland (HRI) was established by the Irish Government under the Horse and Greyhound Racing Act 2001 and the Irish Horseracing Industry Act 1994. It is a commercial semi-state body that is responsible for the administration, promotion and development of Horse Racing in Ireland. HRI subsidiaries include Irish Thoroughbred Marketing Ltd (ITM), Tote Ireland Ltd and HRI Racecourse Division consisting of Leopardstown Club Ltd, Fairyhouse Club Ltd., Navan Races Ltd and The Tipperary Race Co Plc, as well as a holding interest in Cork Racecourse. HRI Headquarters are located in Ballymany, Newbridge, Co Kildare. Cork Racecourse Mallow and Curragh Racecourse Limited while not subsidiaries of Horse Racing Ireland, are closely affiliated with HRI and may avail of this framework. The Contracting Authority reserves the right to use this framework for any other business venture or industry body in which it is involved. The Irish Horseracing Regulatory Borad (IHRB), while not an associate of HRI, may avail of this framework. Horse Racing Ireland and Subsidiaries (HRI) require a suitably qualified service provider for the provision of Executive Coaching and Leadership Development services for senior leaders. The programme will strengthen strategic leadership capability, support delivery of strategic organisational objectives, and embed a consistent, leadership culture. HRI currently has a leadership team of 9 across the various functions, 32 people managers and a further 40 managers. This may change over the duration of the agreement. For a detailed description of services, please see the attached document

*Procedure identifier:* 06e52e65-fa54-4b72-825a-59d6614ba4df

*Type of procedure:* Open

*The procedure is accelerated:* no

#### **2.1.1 Purpose**

*Main nature of the contract:* Services

*Main classification (cpv):* 79998000 Coaching services

*Additional classification (cpv):* 80570000 Personal development training services

*Additional classification (cpv):* 79633000 Staff development services

*Additional classification (cpv):* 80000000 Education and training services

*Additional classification (cpv):* 79632000 Personnel-training services

*Additional classification (cpv):* 80522000 Training seminars

*Additional classification (cpv):* 80500000 Training services

#### **2.1.2 Place of performance**

*Country:* Ireland

Anywhere in the given country

### **2.1.3 Value**

*Estimated value excluding VAT: 1 500 000 Euro*

*Maximum value of the framework agreement: 1 500 000 Euro*

### **2.1.4 General information**

*Legal basis:*

Directive 2014/24/EU

### **2.1.6 Grounds for exclusion**

*Sources of grounds for exclusion: Procurement Document*

5 Lot

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## **5.1 Lot: LOT-0001**

*Title:* SINGLE PARTY FRAMEWORK FOR THE PROVISION OF COACHING AND DEVELOPMENT SERVICES TO HORSE RACING IRELAND AND SUBSIDIARIES

*Description:* Horse Racing Ireland (HRI) was established by the Irish Government under the Horse and Greyhound Racing Act 2001 and the Irish Horseracing Industry Act 1994. It is a commercial semi-state body that is responsible for the administration, promotion and development of Horse Racing in Ireland. HRI subsidiaries include Irish Thoroughbred Marketing Ltd (ITM), Tote Ireland Ltd and HRI Racecourse Division consisting of Leopardstown Club Ltd, Fairyhouse Club Ltd., Navan Races Ltd and The Tipperary Race Co Plc, as well as a holding interest in Cork Racecourse. HRI Headquarters are located in Ballymany, Newbridge, Co Kildare. Cork Racecourse Mallow and Curragh Racecourse Limited while not subsidiaries of Horse Racing Ireland, are closely affiliated with HRI and may avail of this framework. The Contracting Authority reserves the right to use this framework for any other business venture or industry body in which it is involved. The Irish Horseracing Regulatory Borad (IHRB), while not an associate of HRI, may avail of this framework. Horse Racing Ireland and Subsidiaries (HRI) require a suitably qualified service provider for the provision of Executive Coaching and Leadership Development services for senior leaders. The programme will strengthen strategic leadership capability, support delivery of strategic organisational objectives, and embed a consistent, leadership culture. HRI currently has a leadership team of 9 across the various functions, 32 people managers and a further 40 managers. This may change over the duration of the agreement. For a detailed description of services, please see the attached document

*Internal identifier:* 0

### **5.1.1 Purpose**

*Main nature of the contract:* Services

*Main classification (cpv):* 79998000 Coaching services

*Additional classification (cpv):* 80570000 Personal development training services

*Additional classification (cpv):* 79633000 Staff development services

*Additional classification (cpv):* 80000000 Education and training services

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*Additional classification (cpv):* 80522000 Training seminars

*Additional classification (cpv):* 80500000 Training services

### **5.1.2 Place of performance**

*Country:* Ireland

Anywhere in the given country

*Additional information:*

### **5.1.3 Estimated duration**

*Duration:* 4 Year

### **5.1.5 Value**

*Estimated value excluding VAT:* 1 500 000 Euro

*Maximum value of the framework agreement:* 1 500 000 Euro

### **5.1.6 General information**

*Reserved participation:* Participation is not reserved.

*Procurement Project not financed with EU Funds:*

*The procurement is covered by the Government Procurement Agreement (GPA):* yes

### **5.1.7 Strategic procurement**

*Aim of strategic procurement:* No strategic procurement

*Green Procurement Criteria:* Other Green Public Procurement criteria

### **5.1.9 Selection criteria**

*Sources of selection criteria:* Procurement Document

### **5.1.11 Procurement documents**

*Languages in which the procurement documents are officially available:* English

*Languages in which the procurement documents (or their parts) are unofficially available:* English

*Deadline for requesting additional information:* 24/07/2026 17:00 +01:00

*Address of the procurement documents:* <https://www.etenders.gov.ie/epps/cft/listContractDocuments.do?resourceId=8577596>

### **5.1.12 Terms of procurement**

*Terms of submission:*

*Electronic submission:* Required

*Address for submission:* <https://www.etenders.gov.ie/epps/cft/viewTenders.do?resourceId=8577596>

*Languages in which tenders or requests to participate may be submitted:* English

*Electronic catalogue:* Not allowed

*Tenderers may submit more than one tender:* Not allowed

*Deadline for receipt of tenders:* 10/08/2026 15:00 +01:00

*Duration during which the tender must remain valid:* 12 Month

*Information about public opening:*

*Opening date:* 10/08/2026 15:30 +01:00

*Place:* <https://www.etenders.gov.ie/epps/cft/prepareViewCfTWS.do?resourceId=8577596>

*Terms of contract:*

*The execution of the contract must be performed within the framework of sheltered employment programmes:* Not yet known

*Electronic invoicing:* Required

*Electronic ordering will be used:* no

*Electronic payment will be used:* no

### **5.1.15 Techniques**

*Framework agreement:*

*Framework agreement, partly without reopening and partly with reopening of competition*

*Maximum number of participants:* 1

*Information about the dynamic purchasing system:*

*No dynamic purchase system*

### **5.1.16 Further information, mediation and review**

*Review organisation:* The High Court of Ireland

*Organisation providing offline access to the procurement documents:* Horse Racing Ireland (HRI)

*Organisation providing more information on the review procedures:* The High Court of Ireland

*Organisation receiving requests to participate:* Horse Racing Ireland (HRI)

*Organisation processing tenders:* Horse Racing Ireland (HRI)

## **8 Organisations**

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### **8.1 ORG-0001**

*Official name:* Horse Racing Ireland (HRI)

*Registration number:* IE9605282N

*Postal address:* Ballymany

*Town:* The Curragh

*Postcode:* R56 XE37

*Country subdivision (NUTS):* Mid-East (IE062)

*Country:* Ireland

*Email:* [procure@hri.ie](mailto:procure@hri.ie)

*Telephone:* +353 45 455455

*Internet address:* <https://www.hri.ie/>

*Buyer profile:* <https://www.hri.ie/>

*Roles of this organisation:*

*Buyer*

*Organisation providing offline access to the procurement documents*

*Organisation receiving requests to participate*

*Organisation processing tenders*

### **8.1 ORG-0002**

*Official name:* The High Court of Ireland

*Registration number:* The High Court of Ireland

*Department:* The High Court of Ireland

*Postal address:* Four Courts, Inns Quay, Dublin 7

*Town:* Dublin

*Postcode:* D07 WDX8

*Country subdivision (NUTS):* Dublin (IE061)

*Country:* Ireland

*Email:* [HighCourtCentralOffice@courts.ie](mailto:HighCourtCentralOffice@courts.ie)

*Telephone:* +353 1 8886000

*Roles of this organisation:*

*Review organisation*

*Organisation providing more information on the review procedures*

### **8.1 ORG-0003**

*Official name:* European Dynamics S.A.

*Registration number:* 002024901000

*Department:* European Dynamics S.A.

*Town:* Athens

*Postcode:* 15125

*Country subdivision (NUTS):* Βόρειος Τομέας Αθηνών (EL301)

Country: Greece  
Email: [eproc-esender@eurodyn.com](mailto:eproc-esender@eurodyn.com)  
Telephone: +30 2108094500  
Roles of this organisation:  
TED eSender

Notice information

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Notice identifier/version: b82a799d-3667-4d98-8efa-63064b504cc7 - 01  
Form type: Competition  
Notice type: Contract or concession notice – standard regime  
Notice dispatch date: 06/07/2026 09:35 +01:00  
Languages in which this notice is officially available: English