

# Ireland: Business development consultancy services

## Business Development Services South Africa

Contract or concession notice – standard regime

1 Buyer

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### 1.1 Buyer

*Official name:* IDA Ireland

*Legal type of the buyer:* Body governed by public law, controlled by a central government authority

*Activity of the contracting authority:* Economic affairs

2 Procedure

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### 2.1 Procedure

*Title:* Business Development Services South Africa

*Description:* IDA Ireland with over 25 offices around the world is extending its global footprint and is seeking to appoint a suitably qualified Business Development Consultant to represent IDA's interests in South Africa with a remit to win new Foreign Direct Investment (FDI) for Ireland from the South African business community.

*Procedure identifier:* 0f983c86-62d9-4468-8548-4a9203237440

*Type of procedure:* Open

*The procedure is accelerated:* no

#### 2.1.1 Purpose

*Main nature of the contract:* Services

*Main classification (cpv):* 79411100 Business development consultancy services

#### 2.1.2 Place of performance

*Country subdivision (NUTS):* Dublin (IE061)

*Country:* Ireland

#### 2.1.3 Value

*Estimated value excluding VAT:* 400 000 Euro

#### 2.1.4 General information

*Legal basis:*

Directive 2014/24/EU

#### 2.1.6 Grounds for exclusion

*Sources of grounds for exclusion:* European Single Procurement Document (ESPD)

5 Lot

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### 5.1 Lot technical ID: LOT-0001

*Title:* Business Development Services South Africa

*Description:* IDA Ireland with over 25 offices around the world is extending its global footprint and is seeking to appoint a suitably qualified Business Development Consultant to represent IDA's interests in South Africa with a remit to win new Foreign Direct Investment (FDI) for Ireland from the South African business community.

Internal identifier: 0

### 5.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

### 5.1.2 Place of performance

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Additional information:

### 5.1.3 Estimated duration

Duration: 4 Year

### 5.1.5 Value

Estimated value excluding VAT: 400 000 Euro

### 5.1.6 General information

Reserved participation: Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

### 5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

### 5.1.9 Selection criteria

Sources of selection criteria: Procurement Document

### 5.1.11 Procurement documents

Languages in which the procurement documents are officially available: English

Languages in which the procurement documents (or their parts) are unofficially available: English

Deadline for requesting additional information: 31/10/2025 00:00 +01:00

Address of the procurement documents: <https://www.etenders.gov.ie/epps/cft/listContractDocuments.do?resourceId=6780996>

### 5.1.12 Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://www.etenders.gov.ie/epps/cft/viewTenders.do?resourceId=6780996>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 14/11/2025 00:00 +01:00

Deadline until which the tender must remain valid: 6 Month

Information about public opening:

Opening date: 14/11/2025 00:30 +01:00

Place: <https://www.etenders.gov.ie/epps/cft/prepareViewCfTWS.do?resourceId=6780996>

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: yes

*Electronic payment will be used: yes*

#### **5.1.15 Techniques**

*Framework agreement:*

No framework agreement

*Information about the dynamic purchasing system:*

No dynamic purchase system

#### **5.1.16 Further information, mediation and review**

*Review organisation:* The High Court of Ireland

*Organisation providing offline access to the procurement documents:* IDA Ireland

*Organisation providing more information on the review procedures:* The High Court of Ireland

*Organisation receiving requests to participate:* IDA Ireland

*Organisation processing tenders:* IDA Ireland

## **8 Organisations**

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### **8.1 ORG-0001**

*Official name:* IDA Ireland

*Registration number:* Not applicable

*Postal address:* 3 Park Place, Hatch Street Upper

*Town:* Dublin

*Postcode:* Dublin 2

*Country subdivision (NUTS):* Dublin (IE061)

*Country:* Ireland

*Email:* [procurement.ida@ida.ie](mailto:procurement.ida@ida.ie)

*Telephone:* +353 1 6034000

*Internet address:* <https://www.idaireland.com>

*Buyer profile:* <https://www.idaireland.com>

*Roles of this organisation:*

*Buyer*

*Organisation providing offline access to the procurement documents*

*Organisation receiving requests to participate*

*Organisation processing tenders*

### **8.1 ORG-0002**

*Official name:* The High Court of Ireland

*Registration number:* The High Court of Ireland

*Department:* The High Court of Ireland

*Postal address:* Four Courts, Inns Quay, Dublin 7

*Town:* Dublin

*Postcode:* D07 WDX8

*Country subdivision (NUTS):* Dublin (IE061)

*Country:* Ireland

*Email:* [HighCourtCentralOffice@courts.ie](mailto:HighCourtCentralOffice@courts.ie)

*Telephone:* +353 1 8886000

*Roles of this organisation:*

*Review organisation*

*Organisation providing more information on the review procedures*

## 8.1 ORG-0003

*Official name:* European Dynamics S.A.

*Registration number:* 002024901000

*Department:* European Dynamics S.A.

*Town:* Athens

*Postcode:* 15125

*Country subdivision (NUTS):* Βόρειος Τομέας Αθηνών (EL301)

*Country:* Greece

*Email:* [eproc-esender@eurodyn.com](mailto:eproc-esender@eurodyn.com)

*Telephone:* +30 2108094500

*Roles of this organisation:*

*TED eSender*

### *Notice information*

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*Notice identifier/version:* 7fc168b6-58f8-4406-b94b-15ca0458c270 - 01

*Form type:* Competition

*Notice type:* Contract or concession notice – standard regime

*Notice dispatch date:* 15/10/2025 17:19 +01:00

*Languages in which this notice is officially available:* English