

# IRELAND: BUSINESS AND MANAGEMENT CONSULTANCY SERVICES APPOINTMENT TO A FRAMEWORK FOR THE PROVISION OF CONSULTANT-LED BUSINESS SUPPORT SERVICES TO THE LOCAL ENTERPRISE OFFICE WICKLOW

Contract or concession notice – standard regime - Change

## 1 Buyer

---

### 1.1 Buyer

*Official name:* Wicklow County Council

*Legal type of the buyer:* Body governed by public law, controlled by a local authority

*Activity of the contracting authority:* General public services

## 2 Procedure

---

### 2.1 Procedure

*Title:* Appointment to a Framework for the Provision of Consultant-led Business Support Services to the Local Enterprise Office Wicklow

*Description:* LEO Wicklow's seeks to establish a multiparty framework for the delivery of three consultant delivered programmes: • Lot 1: Digital for Business • Lot 2: Green for Business • Lot 3: Lean for Business These programmes are designed to match entrepreneurs and small business owner/managers with experienced, insightful business consultants that can provide them with practical and strategic advice and guidance in relation to specific challenges their business seeks to overcome. The consultant will contribute independent, informed observation and advice to aid decision making. As such, Management Development Consultancy is a specific requirement. Full details of the requirements for these programmes is contained in Appendix One of the RfT Document.

*Procedure identifier:* 864973c3-78ee-42fe-93b9-213474bcace6

*Type of procedure:* Open

*The procedure is accelerated:* no

#### 2.1.1 Purpose

*Main nature of the contract:* Services

*Main classification (cpv):* 79410000 Business and management consultancy services

*Additional classification (cpv):* 80500000 Training services

#### 2.1.3 Value

*Estimated value excluding VAT:* 640 000 EUR

*Maximum value of the framework agreement:* 640 000 EUR

#### 2.1.4 General information

*Legal basis:*

Directive 2014/24/EU

#### 2.1.5 Terms of procurement

*Terms of submission:*

*Maximum number of lots for which one tenderer can submit tenders:* 3

*The tenderer must submit tenders for all lots*

#### 2.1.6 Grounds for exclusion

Purely national exclusion grounds:

### **5.1 Lot technical ID: LOT-0001**

*Title:* Lot 1: Digital for Business

*Description:* LEO Wicklow's seeks to establish a multiparty framework for the delivery of three consultant delivered programmes: • Lot 1: Digital for Business • Lot 2: Green for Business • Lot 3: Lean for Business These programmes are designed to match entrepreneurs and small business owner/managers with experienced, insightful business consultants that can provide them with practical and strategic advice and guidance in relation to specific challenges their business seeks to overcome. The consultant will contribute independent, informed observation and advice to aid decision making. As such, Management Development Consultancy is a specific requirement. Full details of the requirements for these programmes is contained in Appendix One of the RfT Document.

*Internal identifier:* 1

#### **5.1.1 Purpose**

*Main nature of the contract:* Services

*Main classification (cpv):* 79410000 Business and management consultancy services

*Additional classification (cpv):* 80500000 Training services

#### **5.1.2 Place of performance**

*Country:* Ireland

Anywhere in the given country

*Additional information:*

#### **5.1.5 Value**

*Estimated value excluding VAT:* 640 000 EUR

*Maximum value of the framework agreement:* 200 000 EUR

#### **5.1.6 General information**

*Reserved participation:* Participation is not reserved.

Procurement Project not financed with EU Funds.

*The procurement is covered by the Government Procurement Agreement (GPA)*

#### **5.1.7 Strategic procurement**

*Aim of strategic procurement:* No strategic procurement

#### **5.1.9 Selection criteria**

*Criterion:*

*Type:* Economic and financial standing

#### **5.1.11 Procurement documents**

*Languages in which the procurement documents are officially available:* English

*Languages in which the procurement documents (or their parts) are unofficially available:* English

*Address of the procurement documents:* <https://www.etenders.gov.ie/epps/cft/listContractDocuments.do?resourceId=3310387>,

#### **5.1.12 Terms of procurement**

*Terms of submission:*

*Electronic submission:* Required

*Address for submission:* <https://www.etenders.gov.ie/epps/eawarding/showTenderList.do?resourceId=3310387>

*Languages in which tenders or requests to participate may be submitted:* English

*Electronic catalogue:* Not allowed

*Deadline for receipt of tenders:* 03/05/2024 17:00 +01:00

*Information about public opening:*

*Opening date:* 03/05/2024 17:30 +01:00

*Place:* <https://www.etenders.gov.ie/epps/cft/prepareViewCfTWS.do?resourceId=3310387>

*Terms of contract:*

*Electronic invoicing:* Allowed

*Electronic ordering will be used:* yes

*Electronic payment will be used:* yes

#### **5.1.15 Techniques**

*Framework agreement:*

Framework agreement, partly without reopening and partly with reopening of competition

*Information about the dynamic purchasing system:*

No dynamic purchase system

#### **5.1.16 Further information, mediation and review**

*Review organisation:* The High Court of Ireland

*Organisation providing offline access to the procurement documents:* Wicklow County Council

*Organisation receiving requests to participate:* Wicklow County Council

*Organisation processing tenders:* Wicklow County Council

*TED eSender:* European Dynamics S.A.

#### **5.1 Lot technical ID: LOT-0002**

*Title:* Lot 2: Green for Business

*Description:* LEO Wicklow's seeks to establish a multiparty framework for the delivery of three consultant delivered programmes: • Lot 1: Digital for Business • Lot 2: Green for Business • Lot 3: Lean for Business These programmes are designed to match entrepreneurs and small business owner/managers with experienced, insightful business consultants that can provide them with practical and strategic advice and guidance in relation to specific challenges their business seeks to overcome. The consultant will contribute independent, informed observation and advice to aid decision making. As such, Management Development Consultancy is a specific requirement. Full details of the requirements for these programmes is contained in Appendix One of the RfT Document.

*Internal identifier:* 2

#### **5.1.1 Purpose**

*Main nature of the contract:* Services

*Main classification (cpv):* 79410000 Business and management consultancy services

*Additional classification (cpv):* 80500000 Training services

#### **5.1.2 Place of performance**

*Country:* Ireland

Anywhere in the given country

*Additional information:*

#### **5.1.5 Value**

*Estimated value excluding VAT:* 640 000 EUR

*Maximum value of the framework agreement:* 200 000 EUR

#### **5.1.6 General information**

*Reserved participation:* Participation is not reserved.

Procurement Project not financed with EU Funds.

*The procurement is covered by the Government Procurement Agreement (GPA)*

### **5.1.7 Strategic procurement**

*Aim of strategic procurement:* No strategic procurement

### **5.1.9 Selection criteria**

*Criterion:*

*Type:* Economic and financial standing

### **5.1.11 Procurement documents**

*Languages in which the procurement documents are officially available:* English

*Languages in which the procurement documents (or their parts) are unofficially available:* English

*Address of the procurement documents:* <https://www.etenders.gov.ie/epps/cft/listContractDocuments.do?resourceId=3310387>,

### **5.1.12 Terms of procurement**

*Terms of submission:*

*Electronic submission:* Required

*Address for submission:* <https://www.etenders.gov.ie/epps/eawarding/showTenderList.do?resourceId=3310387>

*Languages in which tenders or requests to participate may be submitted:* English

*Electronic catalogue:* Not allowed

*Deadline for receipt of tenders:* 03/05/2024 17:00 +01:00

*Information about public opening:*

*Opening date:* 03/05/2024 17:30 +01:00

*Place:* <https://www.etenders.gov.ie/epps/cft/prepareViewCFTWS.do?resourceId=3310387>

*Terms of contract:*

*Electronic invoicing:* Allowed

*Electronic ordering will be used:* yes

*Electronic payment will be used:* yes

### **5.1.15 Techniques**

*Framework agreement:*

Framework agreement, partly without reopening and partly with reopening of competition

*Information about the dynamic purchasing system:*

No dynamic purchase system

### **5.1.16 Further information, mediation and review**

*Review organisation:* The High Court of Ireland

*Organisation providing offline access to the procurement documents:* Wicklow County Council

*Organisation receiving requests to participate:* Wicklow County Council

*Organisation processing tenders:* Wicklow County Council

*TED eSender:* European Dynamics S.A.

### **5.1 Lot technical ID: LOT-0003**

*Title:* Lot 3: Lean for Business

*Description:* LEO Wicklow's seeks to establish a multiparty framework for the delivery of three consultant delivered programmes: • Lot 1: Digital for Business • Lot 2: Green for Business • Lot 3: Lean for Business These programmes are designed to match entrepreneurs and small business owner/managers with experienced, insightful business consultants that can provide them with practical and strategic advice and guidance in relation to specific challenges their business seeks to overcome. The consultant will contribute independent, informed observation and advice to aid decision making. As such, Management Development Consultancy is a specific requirement. Full details of the requirements for these programmes is contained in Appendix One of the RFT Document.

*Internal identifier:* 3

### **5.1.1 Purpose**

*Main nature of the contract:* Services

*Main classification (cpv):* 79410000 Business and management consultancy services

*Additional classification (cpv):* 80500000 Training services

### **5.1.2 Place of performance**

*Country:* Ireland

Anywhere in the given country

*Additional information:*

### **5.1.5 Value**

*Estimated value excluding VAT:* 640 000 EUR

*Maximum value of the framework agreement:* 240 000 EUR

### **5.1.6 General information**

*Reserved participation:* Participation is not reserved.

Procurement Project not financed with EU Funds.

*The procurement is covered by the Government Procurement Agreement (GPA)*

### **5.1.7 Strategic procurement**

*Aim of strategic procurement:* No strategic procurement

### **5.1.9 Selection criteria**

*Criterion:*

*Type:* Economic and financial standing

### **5.1.11 Procurement documents**

*Languages in which the procurement documents are officially available:* English

*Languages in which the procurement documents (or their parts) are unofficially available:* English

*Address of the procurement documents:* <https://www.etenders.gov.ie/epps/cft/listContractDocuments.do?resourceId=3310387>,

### **5.1.12 Terms of procurement**

*Terms of submission:*

*Electronic submission:* Required

*Address for submission:* <https://www.etenders.gov.ie/epps/eawarding/showTenderList.do?resourceId=3310387>

*Languages in which tenders or requests to participate may be submitted:* English

*Electronic catalogue:* Not allowed

*Deadline for receipt of tenders:* 03/05/2024 17:00 +01:00

*Information about public opening:*

*Opening date:* 03/05/2024 17:30 +01:00

*Place:* <https://www.etenders.gov.ie/epps/cft/prepareViewCfTWS.do?resourceId=3310387>

*Terms of contract:*

*Electronic invoicing:* Allowed

*Electronic ordering will be used:* yes

*Electronic payment will be used:* yes

### **5.1.15 Techniques**

*Framework agreement:*

Framework agreement, partly without reopening and partly with reopening of competition

*Information about the dynamic purchasing system:*

No dynamic purchase system

### **5.1.16 Further information, mediation and review**

*Review organisation:* The High Court of Ireland

*Organisation providing offline access to the procurement documents:* Wicklow County Council

*Organisation receiving requests to participate:* Wicklow County Council

*Organisation processing tenders:* Wicklow County Council

*TED eSender:* European Dynamics S.A.

## **8 Organisations**

---

### **8.1 ORG-0001**

*Official name:* Wicklow County Council

*Registration number:* IE0015233H

*Postal address:* County Buildings, Station Road, Wicklow Town, Co. Wicklow

*Town:* Wicklow Town

*Postcode:* A67 FW96

*Country:* Ireland

*Email:* [CustomerService@wicklowcoco.ie](mailto:CustomerService@wicklowcoco.ie)

*Telephone:* 040420100

*Internet address:* <https://www.wicklow.ie/>

*Buyer profile:* <https://www.wicklow.ie/>

*Roles of this organisation:*

*Buyer*

*Organisation providing offline access to the procurement documents*

*Organisation receiving requests to participate*

*Organisation processing tenders*

### **8.1 ORG-0002**

*Official name:* The High Court of Ireland

*Registration number:* The High Court of Ireland

*Department:* The High Court of Ireland

*Postal address:* Four Courts, Inns Quay, Dublin 7

*Town:* Dublin

*Postcode:* D07 WDX8

*Country:* Ireland

*Email:* [HighCourtCentralOffice@courts.ie](mailto:HighCourtCentralOffice@courts.ie)

*Telephone:* +353 1 8886000

*Roles of this organisation:*

*Review organisation*

### **8.1 ORG-0003**

*Official name:* European Dynamics S.A.

*Registration number:* 002024901000

*Department:* European Dynamics S.A.

*Town:* Athens

*Country:* Greece

*Email:* [eproc-esender@eurodyn.com](mailto:eproc-esender@eurodyn.com)

*Telephone:* +30 2108094500

*Roles of this organisation:*

*TED eSender*

## 10 Change

---

*Version of the previous notice to be changed:* a7afa2ec-6dda-4509-b19e-232eda050f0a-01

### **10.1 Change**

*Description of changes:* For Lot 1 (Digital for Business only), part II of Award Criterion 'B.Proposed Resources' has been amended to remove the requirement for 'evidence that the proposed resources (or your company) is on Enterprise Ireland's Digital Advisors Directory'. Please note that the corresponding requirements for Lots 2 and 3 remain unchanged and are still in place. An updated RFT and TRD containing the changed requirement to Lot 1 is available for download and an extension is granted until 5pm on May 3. This extension applies to all lots.

## 11 Notice information

---

### **11.1 Notice information**

*Notice identifier/version:* 75288cbe-807b-444a-ba9d-d792ace25dd2 - 02

*Form type:* Competition

*Notice type:* Contract or concession notice – standard regime

*Notice dispatch date:* 22/04/2024 23:45 +01:00

*Languages in which this notice is officially available:* English

### **11.2 Publication information**