The provision of Consultancy Services for Water Tariff and Connection Policy - Economic, Technical and Project Support	
Competition Ref	**011-03-633**
Competition for	**The provision of Consultancy Services for Water Tariff and Connection Policy - Economic, Technical and Project Support**
ID	**011-03-633**
Tender Submission Date	**By 12.00 noon on 01 December 2026**

CRU requests clarifications to be submitted by 20 November

#	CRU Query	Tenderer's Response
1	The RFT requires a minimum annual turnover of €1 million in at least one of the previous three financial years and permits reliance on the financial capacity of other entities. Could you please confirm: Whether the annual turnovers of consortium members may be aggregated to meet this requirement, even where no individual member reaches €1 million.	If the tender is submitted by a consortium, the consortium may meet the turnover requirements collectively.
2	The RFT requires three successfully delivered contracts of similar nature and scale within the previous three years. Could you confirm whether consortium members may collectively demonstrate the required three contracts (for example, two contracts from one member and one from another), provided that the respective members undertake the corresponding services under the proposed contract? Additionally, must each reference cover both work packages, or may the three references collectively demonstrate the required competencies?	References can collectively demonstrate competencies
3	Could you please clarify how the Contracting Authority will assess the similarity of scale of previous contracts? In particular: Is there a minimum financial value or annual contract value for each reference? Can smaller-value assignments qualify if their technical scope, complexity and deliverables are comparable to the required services?	The tenderer shall ensure that the examples of previous contracts provided are relevant to and aligned with the scope and requirements of the proposed contract.

	Will the assessment consider the nature and complexity of the work alongside the financial value?	
4	Would a contract that was terminated early due to circumstances beyond the consultant's control, such as cancellation of the underlying project financing, be considered eligible if the services performed and deliverables submitted before termination were formally accepted by the client?	Tender may include examples of services delivered under contracts that were terminated early. Reasons for contract terminated should be included as well as clarity of exact services that were fully delivered.
5	For consortium members established outside Ireland, would declarations authenticated by a notary public or equivalent competent authority in their country of registration be accepted in place of execution before an Irish practising solicitor or Commissioner for Oaths?	Yes, this is sufficient
6	Sections 1.4–1.5 indicate an initial 24-month term with extensions totalling up to 12 additional months, whereas Appendix 1 and the published contract notice refer to a 2+1+1-year arrangement. Could you confirm whether the maximum contract duration is 36 or 48 months?	Maximum contract duration of up to 48 months.
7	In Pricing Table 2, the individual notional staff-days total 385 (27 + 58 + 96 + 96 + 108), while the stated total is 384 days. Could you confirm which figure should be used for the financial evaluation?	The total of 384 days is correct. The table should read as follows: Level 5 26 Level 4 58 Level 3 96 Level 2 96 Level 1 108 Total 384
8	For recently established firms, what evidence will the CRU accept for financial capacity and company turnover?	For recently established firms that do not have three years of financial accounts available, the Contracting Authority will accept appropriate alternative evidence demonstrating financial capacity and turnover. This may include management accounts, an accountant's statement, bank statements or other equivalent supporting documentation, provided that such evidence demonstrates compliance with the financial capacity requirements set out in the RFT.
9	For recently established firms, what evidence will the CRU accept for comparable contracts? In particular, do the comparable contracts need to have been undertaken by the new firms, or could they have been undertaken by the relevant people but as part of a previous firm?	In the first instance, contracts delivered by the firm should be included. Comparable contracts undertaken by key personnel may be considered but it should be clarified whether some or all of the previous delivery team has since moved to the new firm.

The Deadline for Clarifications: 20/11/2026