



Clarification Document #2

Title:	Single party framework agreement for the provision of research, data collection, validation, analysis and reporting of data. Initial Contract - Annual Knowledge Transfer Survey (AKTS).
Issue Date:	23 rd October 2026
Deadline for receipt of queries	Wednesday 21st October 2026 at 5pm (Irish Standard Time) via eTenders messaging portal
Procedure	Open

It has come to Enterprise Ireland's attention that section 6.1.2 "Previous Experience" in the tender document contains an error. The criterion set out in the Tender Response Document and reproduced below is the criterion that will be used to assess previous contracts.

Previous Experience

Minimum requirement to remain eligible in the competition Tenderers must demonstrate to the satisfaction of Enterprise Ireland that they have the experience necessary to supply the Services if their Tender is successful. In order to demonstrate that the Tenderer meets this criterion each Tenderer must submit by completing the TRD with its Tender:

Details of three (3) reference contracts relating to delivery for public or private sector clients which demonstrate, to the satisfaction of Enterprise Ireland, the Tenderer's experience in successfully delivering contracts of a similar nature and scale and involving data collection, analysis and collation with the creation reports. Each reference contract must relate to services delivered within the 36 months prior to the deadline for submission of Tenders. Reference contracts outside this timeframe will not be considered.

The three reference contracts must:

- i. Show demonstrated experience of Data Gathering
- ii. Show demonstrated experience of Raw Data Analysis and Reporting
- iii. Show demonstrated effective oversight and execution of the contract management component of the project.

Collectively across all three contracts tenders should demonstrate the following:

- iv. Show demonstrated experience of System Design/Build

Tenderers may upload supporting documents as separate documents with their response, and they must be clearly identified e.g. referring to the relevant Reference Contract number to which it applies.

Question 1

Show demonstrated experience of System Design/Build is one of the criteria for the references to be provided - if all 3 references don't have pre-populated data included, is that automatically going to exclude us?

Answer 1

The tender documentation does not require system design/build experience in the reference contracts to specifically involve pre-populated data.

Tenderers are required to collectively across the three (3) reference contracts, demonstrate experience in the areas listed at (i) to (iv), including System Design/Build, Data Gathering, Raw Data Analysis and Reporting and contract management

This section is assessed on a pass/fail basis. Tenderers should therefore ensure that the information provided clearly demonstrates compliance with all stated requirements.