

Author: Procurement		Status: Live
9567 - ENERGY MANAGEMENT INFORMATION SYSTEM PQQ Clarifications Register V3		Date: 22nd October 2026
Question No	Question	Response
1	Can you please let me know if there is any additional documentation on the below tender - 669698-2026 - Competition Ireland – Energy-management services – Energy Management Information System OJ S 188/2026 29/09/2026	"9567 PQQ" PRE-QUALIFICATION QUESTIONNAIRE is uploaded to the "tender documents" section on eTenders. This is a 2 stage procurement process - the form of Contract, scope of services, pricing document and conditions of tendering will be issued with the Invitation to Tender (ITT) at the ITT stage of this procurement process, to all Applicants who pre-qualify for the ITT stage of the process, under this PQQ, subject to IE's decision (in its sole discretion) to proceed to the ITT stage of the competition.
2	Can you please also name the existing system that is in place and how long it has been in place for	The existing sysetem is called Resourcekraft Advisor (now trading as trading as Full Stack Energy). The existing EMIS system and dashboard has been in place since 2017 in 6 depot/maintenance locations across Ireland.
3	Please confirm whether a supplier established in Ukraine may participate in this procurement;	Subject to compliance with the requirements set out in the PQQ, economic operators established in Ukraine may participate in this procurement. Applicants should ensure they satisfy all applicable selection and qualification requirements and are not subject to any exclusion grounds specified in the PQQ.
4	Please confirm whether participation as part of a consortium or as a software/integration subcontractor is permitted;	Yes. Participation as part of a consortium/joint bidding arrangement or as a subcontractor is permitted. Please refer to section 2 "The Applicant" of the PQQ document for further information and requirements.
5	Please confirm whether an Irish/EU legal entity or local establishment is mandatory for either role.	An Irish or EU legal entity, or local establishment in Ireland, is not a requirement for the purpose of submitting a PQQ. Subject to compliance with the requirements set out in the PQQ, economic operators may participate in this procurement. Applicants should ensure they satisfy all applicable selection and qualification requirements and are not subject to any exclusion grounds specified in the PQQ.
6	The current turnover threshold appears to be exclusionary to SMEs in Ireland and disproportionate to the annual value of the contract. Public Sector guidelines and EU rules state that the turnover threshold should not exceed twice the annual contract value (reference - https://www.oireachtas.ie/en/debates/question/2024-05-21/242/). Based on the estimated value excluding VAT: 770 000,00 EUR over 11 Years, this gives an annual contract value of €77,000 per year, meaning the maximum revenue threshold should be €154k per year. Can you please clarify if the threshold can be reduced to a fair level to open the competition to SMEs?	RESPONSE HAS BEEN UPDATED - PLEASE SEE CLARIFICATION NUMBER 12
7	could you please confirm whether specialist subcontractors are permitted and must be identified at the request-to-participate stage.	Yes. Participation as part of a contractor/subcontractor arrangement is permitted. Please refer to section 2 "The Applicant" of the PQQ document for further information and requirements.

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8	Could you please confirm whether published selection, financial, technical and security requirements apply directly to subcontractors or primarily to the prime contractor.	Yes, if a subcontractor is being relied on to meet any of the published criteria. Please refer to relevant sections of the PQQ document - specifically 2.4 Subcontractors and 2.5 Reliance on Resources
9	Could you please confirm Whether analytics, energy optimisation, integration validation or independent commissioning could form a separable subcontract work package alongside the metering hardware, hosting and reporting scope.	No. The requirement will form a single contract only. Participation in the process as part of a consortium/joint bidding arrangement or as a subcontractor is permitted. Please refer to section 2 "The Applicant" of the PQQ document for further information and requirements.
10	Can the existing system be repointed or would a new data acquisition system and solution be required for each site?	No, the existing system cannot be "repointed" (e.g. changing the database, sensor, or API connections). The technical solution shall be proposed by the vendor but it is anticipated that a new data solution will be required for each location.
11	Ongoing contracts as references - Please confirm that ongoing contracts (e.g. multi-year EMIS service contracts still in delivery) are acceptable as relevant experience references, and whether references must fall within a specific time period.	Yes, ongoing contracts are acceptable as relevant experience references. References are not required to fall within a specific time period, applicants should provide examples that best demonstrate their relevant experience the provision of an Energy Management Information system as outlined in Section 1.1 of the Pre-Qualification Questionnaire.
12	Following a review of the procurement documents, Irish Rail has amended the minimum annual turnover requirement from €1,000,000 to €350,000. The amendment has been made to ensure that the requirement remains proportionate to the nature, scope and value of the contract, maintains an appropriate level of assurance regarding financial capacity, while encouraging broader participation in the competition, including participation by SMEs. Applicants are reminded that they may, where appropriate, rely on the resources of other entities in accordance with the procurement documents. All other aspects remain unchanged. Please see revised PQQ - "9567 EMIS PQQ Final v2 issued 22102026" - with section 5.1 updated accordingly.	
13	For Clarity - section 1.1 on the revised PQQ - description of services has been updated - red text only	
14	PQQ CLOSING DATE HAS BEEN UPDATED - please submit completed PQQs via eTenders before 12.00 noon 5th November 2026	