

Clarification Document # 1.

Title:	Single Party Framework For the Design and Development of a Culture Audit and Employee Survey with Associated Consultancy for Enterprise Ireland
Issue Date:	30/09/2026
Deadline for receipt of queries	15/10/2026 12:00 noon
Procedure	Open Procedure (Non OJEU)

Message ID	Question	Answer
9094930	<i>Clarification Query: Financial Standing, Minimum Turnover (Section 5.1.1) Section 5.1.1 requires confirmation that the tendering party's turnover "exceeded €500,000 per annum". Please could Enterprise Ireland clarify the following:</i>	
9094930	<i>1. Is the €500,000 requirement assessed on annual turnover in a single financial year (and if so, which year), on an average across a number of years, or on cumulative turnover across a period? For example, would a tenderer whose combined turnover over the last three financial years exceeds €500,000, but whose turnover in any single year is below €500,000, satisfy this criterion?</i>	As indicated in section 5.1.1 there is a requirement to have a minimum turnover of €500,000 in one of the least 3 years or pro-rata if the pro-rata if more recently established firms are tendering – however the firm must have been in existence for at least 6 months. (This requirement is now aligned with the response document. Amended Tenders document is now uploaded on eTenders)
9094930	<i>2. Recognising Enterprise Ireland's stated policy at Section 1.1 of promoting fair and equal participation by SMEs, including early-stage Irish enterprises, would Enterprise Ireland consider applying a proportionate turnover threshold, given that the initial</i>	Enterprise Ireland considers the turnover threshold is proportionate to the requirement as set out in the specification of requirements

	<i>call-off contract is estimated at €80,000 to €120,000 over two years?</i>	and will not be amending this requirement.
9094930	<i>3. If the requirement cannot be met by the tenderer alone, Section 1.1 permits tenderers to rely on the resources of other entities. Please confirm whether the turnover of a delivery partner or consortium member may be relied upon, in whole or in part, to satisfy the €500,000 requirement, and what evidence Enterprise Ireland will require (for example, a letter of commitment, accountant's turnover certificate for each party, or a joint and several liability undertaking).</i>	Yes. Tenderers can rely on other consortium entities to satisfy the requirement in 5.1.1
795134	<i>The Invitation to Tender (cover page) and the Contract Notice both state that the closing date for receipt of tenders is Friday 23 October 2026 at 12 noon (Irish Time), and that the closing date for queries is Thursday 15 October 2026 at 12 noon.</i> <i>However, the cover table of the Tender Response Document states "Closing Date for Submissions: Thursday 15 October 2026 @ 12 noon (Irish Time)".</i> <i>Please could Enterprise Ireland confirm that the closing date and time for receipt of tenders is Friday 23 October 2026 at 12 noon (Irish Time), as stated in the Invitation to Tender and the Contract Notice.</i>	Yes. The closing date for receipt of tender submissions is 23 October 2026 @ 12 noon Irish time . Amended response document is now uploaded on eTenders
798468	<i>Hello.</i> <i>I see in your RFP doc (5.1.1(Financial and Economic Standing)) that there's a minimum revenue requirement of €500k for participating suppliers.</i> <i>I'm wondering if there's any flexibility on this?</i>	Please see response to 9094930 above