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| <b>Author:</b><br>Procurement<br><br><b>Reviewed by:</b><br>Kasia Steyn | <br><br><b>9901 - Customs Clearance Services for Irish Rail with optional CBAM and EUDR related reporting services</b> | <b>Page 1 of 4</b><br><br><b>Status: Live</b> |
| <b>Issue: 2</b>                                                         | <b>Clarifications Register</b>                                                                                                                                                                           | <b>Date 21.09.26</b>                          |

| Question No | Question                                                                                                                                                                                                                                                                                 | Query date | Response                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1           | EUDR reference requirement - At this stage this is not possible as the EUDR Regulation does not come into effect until 30th December 2026 for Large/Med operators and June 30th 2027 for Micro/Small operators. Can you advise how respondents should address this request for reference |            | <p>At this stage, it is not possible for respondents to provide an EUDR reference number, as the EUDR requirements have not yet come into effect. Instead, respondents should demonstrate the level of preparation and due diligence they have undertaken in anticipation of the regulation. Respondents may provide evidence of their EUDR readiness through relevant policies, procedures, supplier due diligence processes, traceability systems, risk assessment methodologies, governance frameworks, or other measures that have been implemented or are currently being developed to support future compliance.</p> <p>Where an EUDR reference number is not available, respondents should clearly state this and provide details of their current EUDR preparedness, including any actions taken to align with the forthcoming requirements. This approach will allow contracting authorities to assess the respondent's commitment to and progress towards EUDR compliance, while recognising that formal EUDR reference numbers cannot yet be issued.</p> |
| 2           | Could you give an indication of the split between Ireland, UK/Northern Ireland, and other trade lanes?                                                                                                                                                                                   | 08.09.26   | This may vary; however, the distinction is not considered relevant for this tender, as it relates to customs clearance services rather than transportation services. Questions of this nature would be more appropriately addressed during the second stage of the procurement process, when the detailed specification is provided.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 3           | Could you share some context on the current setup. Is there an incumbent provider today, and what are the main challenges or gaps you're hoping a new partner will address?                                                                                                              | 08.09.26   | Yes, there is an existing incumbent provider. As the current contract is approaching expiry, Irish Rail is undertaking a competitive procurement process. Detailed specifications and service requirements will be provided during the next stage of the competition.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 4           | Is there a pricing template bidders will be required to complete, or is the pricing structure open to proposal?                                                                                                                                                                          | 08.09.26   | There will be a price template in the next phase of the competition.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 5           | Could you clarify the contract value of €300,000 and the expected contract duration?                                                                                                                                                                                                     | 08.09.26   | The initial contract term will be three years, with the option to extend for up to two additional years on a rolling 12-month basis. The estimated contract value of €300,000 is indicative only and should not be considered as guidance for pricing purposes. Irish Rail seeks to achieve the most cost-effective solution, and the estimate includes the potential addition of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

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|   |                                                                                                                                                                                                                                                                                                                                                                                                                                                     |          | <p>CBAM and EUDR-related services, in addition to customs clearance activities.</p> <p>It should also be noted that Irish Rail is progressively transitioning towards a DDP model. As a result, the scope and corresponding value of this contract may change and could potentially decrease over the life of the agreement.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 6 | <p>Can you please advise if e-Signatures are acceptable for this submission or is it required that we print of the various signature pages, sign and attached as appendices.</p>                                                                                                                                                                                                                                                                    | 07.09.26 | <p>Yes, eSignatures are acceptable.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 7 | <p><b>Excisable Goods</b></p> <p>Can Irish Rail confirm whether the importation or exportation of excisable goods forms part of the contract scope?</p> <p>This information is required to assess any additional excise compliance obligations and determine whether specialist resources or third-party support may be required for the management of EMCS movements and Administrative Reference Codes (ARCs) associated with such shipments.</p> | 14.09.26 | <p><i>The information provided in response to this questionnaire will form part of the evaluation for the second stage of the tender process. Please note that this procurement is being conducted as a two-stage procedure.</i></p> <p><i>Stage 1 is a Pre-Qualification Stage (PQQ) and is intended solely to assess the suitability, capability, and qualification of participating companies. At this stage, no detailed technical or commercial tender submissions are required.</i></p> <p><i>Companies that successfully meet the pre-qualification requirements will be invited to participate in Stage 2, during which the full tender documentation, detailed specifications, and submission requirements will be provided. The second stage will assess the proposed solution and the tender response in greater detail.</i></p> |
| 8 | <p><b>Service Levels, Reporting and KPIs</b></p> <p>Can Irish Rail confirm the service levels, reporting requirements, and key performance indicators (KPIs) that will apply under the customs brokerage contract?</p>                                                                                                                                                                                                                              | 14.09.26 | <p><i>The information provided in response to this questionnaire will form part of the evaluation for the second stage of the tender process. Please note that this procurement is being conducted as a two-stage procedure.</i></p> <p><i>Stage 1 is a Pre-Qualification Stage (PQQ) and is intended solely to assess the suitability, capability, and qualification of participating companies. At this stage, no detailed technical or commercial tender submissions are required.</i></p>                                                                                                                                                                                                                                                                                                                                               |

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|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |          | <p><i>Companies that successfully meet the pre-qualification requirements will be invited to participate in Stage 2, during which the full tender documentation, detailed specifications, and submission requirements will be provided. The second stage will assess the proposed solution and the tender response in greater detail.</i></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 9  | <p>Volume Assumptions</p> <p>Can you please provide an indication of current volumes?</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 14.09.26 | <p>The information provided in response to this questionnaire will form part of the evaluation for the second stage of the tender process. Please note that this procurement is being conducted as a two-stage procedure.</p> <p>Stage 1 is a Pre-Qualification Stage (PQQ) and is intended solely to assess the suitability, capability, and qualification of participating companies. At this stage, no detailed technical or commercial tender submissions are required.</p> <p>Companies that successfully meet the pre-qualification requirements will be invited to participate in Stage 2, during which the full tender documentation, detailed specifications, and submission requirements will be provided. The second stage will assess the proposed solution and the tender response in greater detail.</p> |
| 10 | <p>EUDR Compliance Support</p> <p>Can Irish Rail confirm the level of EUDR due diligence support expected from the appointed customs broker?</p> <p>Tendered rates assume a reasonable review of EUDR documentation submitted in support of customs declarations. Where due diligence information is incomplete, inconsistent, vague, or otherwise insufficient to support a risk-based compliance assessment, additional verification and risk mitigation measures may be required to ensure regulatory obligations are met. In such circumstances, the extent of support required would be subject to further discussion and agreement with Irish Rail.</p> | 14.09.26 | <p>The information provided in response to this questionnaire will form part of the evaluation for the second stage of the tender process. Please note that this procurement is being conducted as a two-stage procedure.</p> <p>Stage 1 is a Pre-Qualification Stage (PQQ) and is intended solely to assess the suitability, capability, and qualification of participating companies. At this stage, no detailed technical or commercial tender submissions are required.</p> <p>Companies that successfully meet the pre-qualification requirements will be invited to participate in Stage 2, during which the full tender documentation, detailed specifications, and submission requirements will</p>                                                                                                            |

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|    |                                                                                                                                                                                                                                                                                                                                                                                     |          | be provided. The second stage will assess the proposed solution and the tender response in greater detail.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 11 | <p>CBAM services</p> <p>We will provide guidance, reporting, can calculate the certificate requirement and administer the customs data supporting CBAM affected commodities that we have submitted clearances for Irish Rail. Is it understood that Irish Rail that the CBAM certificates must be purchased and remain the CBAM declarants CBAM registry account (Irish Rail) ?</p> | 14.09.26 | <p>Please note that the information provided in response to this question will form part of the detailed specification issued during the second stage of the tender process. This procurement is being conducted as a two-stage procedure. The current stage is a Pre-Qualification Stage, intended solely to assess the suitability and capability of participating companies. Further project-specific requirements and detailed tender documentation will be provided to shortlisted candidates in the second stage.</p> <p>For clarity, Irish Rail is currently CBAM compliant and is registered under the CBAM framework. More detailed CBAM-related requirements, where applicable, will be outlined during the second stage of the tender process.</p> |

**Note :** Tenderers should identify questions they consider to be contain a unique selling point or are in their opinion commercially confidential by placing these words “**Commercially Sensitive**” in front of the question. IE shall review this query and if we deem it not to be commercially sensitive we will give you the option to withdraw the query before it is answered.