



REQUEST FOR QUOTATION SERVICES

Subject of Quotation	
eTenders Ref: 9115570 Provision of Services for Disposal of the Vessel Romaris	
Key Dates	
Issue Date	18 September 2026
Last day for vessel inspections	09 October 2026
Closing Date for Queries	14 October 2026
Closing Date for Quotations	16 October 2026 17:00hrs
Contact for site access to visits the vessel	
Will Ellis Shannon Skipper Waterways Ireland Mob: +353 87 183 2688 Email: william.ellis@waterwaysireland.org	
Contact for queries, or format for submission of quotations – use the Quotation Response Document Provided	
Peter Harty Inspector of Navigation Waterways Ireland Mob: +353 87 470 3042 Email: peter.harty@waterwaysireland.org	

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1 ABOUT THE CONTRACTING AUTHORITY

1.1 The Contracting Authority

Waterways Ireland, or the Contracting Authority, is the authority responsible for this procurement.

Further information is available at our corporate website www.waterwaysireland.org

1.2 Small and Medium Enterprise Participation

It is the policy of the Contracting Authority to encourage participation by Small and Medium Enterprises (SMEs) in this competition.

SMEs are encouraged to explore the possibilities of forming relationships with other SMEs or with larger enterprises to meet the financial, economic or technical capacity requirements of the competition, if required.

2. SCOPE OF REQUIREMENT

2.1 Specification of Requirements

Background. The *Romarís* & Legal Basis for Disposal

The *Romarís* is an abandoned former restaurant vessel recovered and removed from the Shannon Navigation by Waterways Ireland under the provisions of the **Shannon Navigation Bye-Laws 1992**.

The vessel was removed from the Navigation and placed into storage pursuant to **Bye-law 22**, which provides for the removal and storage of a vessel or other object that appears to the Commissioners or an authorised officer to be abandoned. The subsequent removal and storage arrangements are governed by **Bye-law 25**.

In accordance with **Bye-law 25(3)(a)**, the Commissioners are empowered to sell an object removed and stored under the Bye-Laws and to recover from the proceeds any outstanding costs of removal and storage. However, **Bye-law 25(3)(c)(ii)** provides an exception where, in the opinion of the Commissioners, the value of the object is less than €254.

Waterways Ireland has made reasonable efforts to realise a value from the *Romarís*, including attempts to sell the vessel. These attempts have not resulted in a purchaser being identified. Having regard to the vessel's condition, age, construction, deterioration and the costs and practical difficulties associated with its removal, retention and disposal, **Waterways Ireland considers that the current value of the vessel is less than the €254 threshold specified in**

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Bye-law 25(3)(c)(ii). Accordingly, Waterways Ireland is after due process legally empowered to scrap the vessel Romaris.

Waterways Ireland is therefore seeking quotations from suitably qualified and experienced contractors for the removal and appropriate disposal or onward processing of the vessel from its current location at:

Lakeside Marina,
Lower Road,
Ballykeeran,
Glasson,
Athlone,
Co Westmeath,
N37X337

Scope of Services. The successful contractor shall be responsible for providing a complete solution for the removal and subsequent disposal by way of recycling or scrappage of the Romaris.

The contractor's scope shall include, but not necessarily be limited to:

- Provision of all necessary plant, equipment, lifting equipment, vehicles, personnel and specialist services required to remove the vessel.
- Coordination with Lakeside Marina and any other relevant parties to facilitate safe access and removal.
- Removal of the vessel from its current location, including any necessary preparation, dismantling or separation of components required to facilitate safe removal.
- Transportation of the vessel, or dismantled components thereof, to an appropriate authorised facility.
- Appropriate, storage, recycling or scrappage of the vessel, as applicable.
- Removal and appropriate disposal of any waste, hazardous materials, fuels, oils, batteries, equipment, fittings or other materials arising from the works.
- Provision of all necessary waste transfer, disposal and recycling documentation.

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- Making good any damage caused to the marina, land, access routes or other property as a direct result of the contractor's operations.
- Leaving the work area in a safe, clean and satisfactory condition on completion.

The contractor may propose the most economically and operationally appropriate method of dealing with the vessel; including removal and transportation to an appropriate facility for dismantling and recycling.

Contractors should clearly identify the proposed approach within their quotation and provide a brief explanation of why the proposed method represents the most appropriate and cost-effective solution.

Removal Methodology. As part of the quotation, contractors shall provide an outline of the proposed method for removing the Romaris from Lakeside Marina.

The methodology should identify:

- Proposed removal method
- Plant, lifting equipment and vehicles required
- Proposed access and egress arrangements
- Whether the vessel will be removed intact or partially dismantled
- Any temporary works or preparatory works required
- Proposed transportation arrangements
- Proposed destination and subsequent treatment of the vessel
- Key risks and control measures (Risk Assessment)
- Estimated completion of the works, no later than 6 months after the awarding of the contract; and
- Any reasonable requirements or actions to be undertaken by Waterways Ireland or Lakeside Marina.

The contractor shall be responsible for determining the suitability of the proposed removal method and for ensuring that the vessel can be safely removed using the equipment and resources proposed.

Health, Safety and Environmental Requirements. The contractor shall be responsible for ensuring that all works are undertaken in accordance with all applicable **health and safety legislation**, environmental legislation, waste management legislation and other statutory requirements applicable to the works.

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The contractor shall provide appropriate:

- Risk assessments
- Method statements
- Safe systems of work
- Insurance
- Environmental controls; and
- Waste management arrangements

prior to commencement of the works, as required by Waterways Ireland.

The contractor shall ensure that all waste arising from the works is handled, transported and disposed of or recycled at appropriately authorised facilities and in accordance with applicable legislation.

Where hazardous or potentially hazardous materials are encountered, these shall be appropriately identified, contained, removed and disposed of by suitably competent persons.

Vessel Particulars

Description	
Item	
Vessel Name	Romaris
Vessel Type	Teak wooden-hulled, sea-going cruiser, formerly operated as a restaurant vessel
Original Build	Unknown
Length Overall	Approximately 55 ft (16.76 m)
Beam	15.5ft
Height	15.5ft
Estimated Weight	Approximately 35 tonnes
Construction Materials	Wooden hull and superstructure; metal engine and internal fixings

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The vessel particulars provided are indicative and contractors should satisfy themselves as to the dimensions, condition, weight and characteristics of the vessel prior to submitting their final quotation.

Contractor's Inspection. Tenderers **must** inspect the vessel at its location prior to submitting a quotation, no later than **8 October 2026**. It shall be the responsibility of the tenderer to satisfy themselves as to the condition of the vessel, access arrangements, lifting constraints, and any other factors that may influence their proposed methodology or pricing. Site visits are to be arranged through the appointed Waterways Ireland contact - Will Ellis.

The contractor shall be deemed to have satisfied themselves regarding:

- The condition and construction of the vessel
- Its approximate dimensions and weight
- The accessibility of the site
- Available access for plant and transport vehicles
- Ground conditions and loading requirements
- Any restrictions associated with Lakeside Marina
- The feasibility of the proposed removal method; and
- Any other circumstances that may affect the cost or execution of the works.

Any assumptions made by the contractor in preparing their quotation shall be clearly stated.

Deliverables. The successful contractor shall provide, as a minimum:

- Proposed removal methodology
- Programme and anticipated duration
- Appropriate RAMS prior to commencement
- Details of proposed disposal/recycling facility
- Evidence that relevant waste facilities and carriers are appropriately authorised
- Waste transfer and/or disposal documentation
- Confirmation of completion of the works; and
- Photographic evidence of the vessel's removal and the site following completion, where requested.

Completion. The works shall be considered complete when the Romaris, together with all materials and waste arising from the works, has been removed from the Lakeside Marina site and transported to the contractor's proposed authorised facility or other agreed destination,

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with the work area left in a safe and satisfactory condition, with the work area left in a safe and satisfactory condition and all required transfer, recycling or disposal documentation provided to Waterways Ireland

The contractor shall have no further claim for additional costs arising from matters that could reasonably have been identified through inspection of the vessel and site prior to submission of the quotation, unless otherwise agreed in writing with Waterways Ireland.

2.2 Locations

The Vessel Romaris is currently stored at:

Lakeside Marina.

Lower Road, Ballykeeran, Glasson, Athlone, Co. Westmeath, N37 X337

2.3 Transfer of Responsibility and Disposal of the Vessel

From the commencement of the works and taking possession of the vessel, the successful contractor shall assume responsibility for its safe handling, removal and transportation. **Waterways Ireland will pay 50% of the agreed price following successful removal of the vessel from Lakeside Marina and confirmation of its arrival at the agreed destination.**

From the point of transfer, the contractor shall assume full responsibility for the vessel, including its removal, transportation, storage, dismantling, recycling, scrappage or other lawful disposal, as applicable. Waterways Ireland shall have no further responsibility or liability for the vessel following such transfer.

The contractor may propose the most appropriate and commercially viable method of dealing with the vessel following its removal. The successful contractor must then follow the agreed method and destination, as provided for on page 8, unless Waterways Ireland approves a change in writing. This may include, but is not limited to:

- recovery of components or materials;
- dismantling and recycling of materials; or
- complete dismantling and scrappage of the vessel.

The contractor shall ensure that any such activity is undertaken in accordance with all applicable health and safety, environmental, waste management and disposal legislation, and that any necessary licences, permits, registrations or authorisations are in place.

Where the vessel, or any part thereof, is recycled, dismantled or scrapped, the contractor shall provide Waterways Ireland with appropriate documentary evidence confirming the

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lawful receipt, treatment, recycling or disposal of the relevant materials at an appropriately authorised facility. This shall include, as applicable, a waste transfer document, waste receipt, certificate of recycling, certificate of destruction or other appropriate waste management certificate.

The contractor shall retain responsibility for all waste and materials arising from the vessel following transfer and shall ensure that such materials are not abandoned, illegally disposed of or transferred to an unauthorised person or facility.

The contractor shall **indemnify** Waterways Ireland against any costs, claims, liabilities, penalties or enforcement action arising from the contractor's handling, transportation, storage, recycling or disposal of the vessel following the transfer of responsibility, except where such liability arises directly from an act or omission of Waterways Ireland. Consequently, a letter of **Indemnification** is required from the successful contractor to Waterways Ireland.

Evidence of Final Disposal or Treatment

Where the contractor elects to recycle or scrap the Romaris, Waterways Ireland shall require documentary evidence of the vessel's lawful disposal or treatment.

The successful contractor shall follow the removal and proposed, recycling or disposal route set out in its quotation. Before award, Waterways Ireland will verify where applicable the relevant permits and authorisations for the proposed destination or receiving facility. The agreed method or destination shall not be changed without Waterways Irelands prior written approval. Final payment will only be made following receipt of satisfactory evidence confirming what happened to the vessel and its materials.

The contractor shall provide, within **6 months or by 1 September 2027 (whichever is earlier)** of the vessel's physical removal from Lakeside Marina, an appropriate waste management certificate or equivalent documentary evidence from the receiving or processing facility confirming that the vessel and/or its constituent materials have been lawfully received and processed.

The documentation shall identify, where reasonably practicable:

- the vessel or materials received;
- the date of receipt;
- the receiving facility;
- the type and quantity of material received; and
- the treatment undertaken, including recycling, recovery or disposal.

No responsibility for the vessel shall revert to Waterways Ireland as a result of the contractor's chosen method of disposal and / or recycling.

Following receipt and acceptance of the required evidence Waterways Ireland will pay the remaining 50% of the agreed contract price in accordance with its normal payment terms.

For clarity, Waterways Ireland will pay 50% of the agreed contract cost upon removal of the vessel from its current location and the remaining 50% upon completion of disposal, subject to the terms and conditions of this tender.

2.4 Pricing

The quotation should provide a single overall price for the complete removal and disposal solution, including all labour, plant, equipment, transport, lifting, dismantling, waste handling, disposal, recycling and associated costs.

The price should take account of any value the contractor expects to recover from the vessel or its materials.

Contractors should separately identify, where applicable:

- Removal/lifting costs
- Transportation costs
- Dismantling costs and / or
- Recycling or disposal costs and / or
- Waste management and disposal charges; and
- Any other significant costs or assumptions.

2.5 Review of Performance

A quality service is required under this contract. Therefore, performance will be continually monitored over the term of the contract. Cost competitiveness, performance, quality of service and turnaround time will be the main criteria for measuring performance. This may include site visits by Waterways Ireland staff.

2.5.1 Account Management

Economic operators submitting a quotation are required to nominate a dedicated account manager who will act as the main point of contact for the duration of the contract. This person shall have the authority to deal with all matters in relation to the contract and be responsible for the satisfactory delivery of the services required.

2.5.2 Invoicing

Invoices shall be submitted by the successful economic operator for all costs incurred in the preceding month, or as otherwise agreed by the parties no later than **1 September 2027**. All

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official invoices must quote a Contracting Authority purchase order number. All invoices which do not quote the relevant order number(s) will be returned to the service provider.

2.6 Award to Runner Up

If for any reason, it is not possible to award the contract to the successful operator emerging from this competitive process, or if having awarded the contract, the Contracting Authority considers that the successful operator has not met its obligations, the Contracting Authority reserves the right to award the contract to the next highest scoring operator on the basis of the terms advertised, at any time during the quotation validity period of 6 months.

3. EVALUATION CRITERIA

3.1 Suitability

The Contracting Authority will only consider quotations from competent and financially sound and compliant economic operators. To this end, you are required to confirm the following by completing the self-declaration contained in the separate Quotation Response Document (**QRD**).

- (a) General economic operator information.
- (b) Confirmation of tax compliance (where applicable see QRD).
- (c) Confirmation that the economic operator is appropriately insured.
- (d) Confirmation via declaration that the economic operator is not bankrupt, guilty of corruption, fraud, money laundering, membership of a criminal organisation, not involved in child labour and/or human trafficking and is fully compliant with all its statutory obligations.
- (e) Confirmation of relevant experience in similar marine lifting, removal and disposal operations.
- (f) Confirmation that the Economic Operator holds any waste collection permits applicable to its proposed solution.
- (g) Details of the proposed recycling or disposal destination or receiving facility and, where applicable, evidence that the facility is appropriately authorised.

3.2 Award Criteria

Basis of Award

Waterways Ireland intends to award the contract to the tenderer submitting, taking into account the following criteria will be applied:

Criterion A	Weighting	Maximum Marks
Cost Criterion	70 %	70
Description		
The most economically advantageous quotation including: A single fixed price for the complete works, inclusive of all labour, plant, equipment, transport, and disposal charges. A breakdown of the principal cost elements is requested to assist with the evaluation of quotations.		

Criterion B	Weighting	Maximum Marks
Method Statement	15 %	15
Description		
Quality and suitability of the proposed removal methodology, including the lifting arrangements, plant and equipment, access arrangements, key risks and proposed safety controls.		

Criterion C	Weighting	Maximum Marks
Propose Recycling or Disposal Route	10 %	10
Description		
Quality and suitability of the proposed recycling or disposal, including the proposed destination and the supporting evidence and audit trail that will be provided. Details should include proposed recycling or disposal route and supporting audit trail		

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Criterion D	Weighting	Maximum Marks
Programme and Site Arrangements	5 %	5
Description		
Quality and suitability of the proposed programme and anticipated duration, access and egress arrangements, coordination with Lakeside Marina, and measures to protect the marina, land, access routes and surrounding property.		

Criterion E	Weighting	Maximum Marks
Relevant Experience	Pass / Fail	Pass / Fail
Description		
Relevant experience in the disposal of similar materials, including vessels, although experience is not required to be vessel-specific. Experience should include, but not be limited to: • Management or subcontracting of heavy-lift operations. • Management or subcontracting of abnormal-load transportation. • Recycling and waste disposal, including general and specialist waste streams.		

Criterion F	Weighting	Maximum Marks
Health & Safety	Pass / Fail	Pass / Fail
Description. Evidence of compliance with Safe Systems of Work, in accordance with H&S legislation.		
Disposal of the vessel must be conducted in a legislatively compliant method which considers all Health, safety and environmental disposal requirements – this is a pass / fail criteria and must be met.		

4. FORMAT OF RESPONSE

Service Providers are required to complete the separate Quotation Response Document (**QRD**) which contains:

- (i) General Economic operator Information
- (ii) Information regarding compliance with the Suitability Criteria – tax, insurances and declarations
- (iii) The Quotation Form and where relevant, response to the Qualitative Award Criteria.

See the Instructions to Economic Operators quoting as detailed in Section 5.

5. INSTRUCTIONS FOR ECONOMIC OPERATORS QUOTING

(a) Closing Date

The closing date for receipt of quotations is **16 October 2026 17:00hrs** of this document.

Quotations that are received late will not be considered in this competition.

(b) Submission of Quotations

Quotations should be submitted to the following email address: peter.harty@waterwaysireland.org and clearly marked:

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(c) Queries

All queries regarding this quotation should be submitted to the following:

Peter Harty

Inspector of Navigation

Waterways Ireland

Mob: +353 87 470 3042

Email: peter.harty@waterwaysireland.org

For the purpose of circulating responses, queries will be edited to avoid disclosing the identity of the querist, and any sensitive information included in the query should be clearly indicated.

(d) Confidentiality

The distribution of the quotation documents is for the sole purpose of obtaining offers. The distribution does not grant permission or licence to use the documents for any other purpose. Economic operators are required to treat the details of all documents supplied in connection with the quotation process as private and confidential.

(e) Conflict of Interest

Any conflict of interest involving an economic operator (or economic operators in the event of a consortium bid) must be fully disclosed to the Contracting Authority. Any registrable interest involving the economic operator and The Contracting Authority or employees of the Contracting Authority or their relatives must be fully disclosed in the quotation submission or should be communicated to the Contracting Authority immediately upon such information becoming known to the economic operator, in the event of this information only coming to their notice after the submission of a bid and prior to the award of the contract. Failure to disclose a conflict of interest may disqualify an economic operator or invalidate an award of contract, depending on when the conflict of interest comes to light.

(f) Freedom of Information

In order to comply with legislation on the Freedom of Information Waterways Ireland as a North South Body operates a Code of Practice for Freedom of Information. The primary purpose of this code is to facilitate access by members of the public to information held by the body which is not routinely made available.

The objective is to provide:

1. Greater openness and accountability and increased public confidence in the workings of North South Bodies, and
2. Improvement in the quality of decision making by North South Bodies

Anyone corresponding with Waterways Ireland through any tender or procurement process should be aware that any information provided in the tender or other correspondence may be made available if requested under the Freedom of Information Code of Practice.

Waterways Ireland will consult with tenderers about sensitive information in their tender or correspondence before making a decision on the disclosure of any such information in response to a request under the relevant Freedom of Information legislation.

A decision on what information can be released under the relevant Freedom of Information legislation is the sole prerogative of Waterways Ireland.

A copy of the Freedom of Information Code of Practice is available on the Waterways Ireland website www.waterwaysireland.org under Other Information or by writing to:

Freedom of Information Officer
Waterways Ireland
2 Sligo Rd
Enniskillen
Co. Fermanagh
BT74 7JY
Telephone +44 (0)2866 323004

(g) Currency and Payment

The currency and invoices in which all prices and rates shall be tendered, and which payments under the contract will be paid, shall be Euro €

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All prices and rates quoted should be on the basis of both VAT exclusive and VAT inclusive costs, clearly identifying the applicable rate of VAT.

A schedule of payments will be agreed with the successful tenderer and invoices shall be submitted in accordance with the terms agreed with the Contracting Authority.

The Contracting Authority require that invoices are submitted electronically, and the following information sets out our requirements with regard to billing Waterways Ireland. Any claim for payment should meet the following minimum format and information requirements:

- Be produced on invoice or headed stationery showing the supplier's name, address and VAT details (where applicable)
- Be addressed to or otherwise properly identify Waterways Ireland as the client/customer/payee
- Display the invoice/billing date
- Display the relevant Waterways Ireland purchase order number or agreed payment reference
- Display a unique supplier invoice number/billing reference
- Fully itemise the services provided in line with the costs structure set out in the tender
- Subtotal amount
- VAT rates and amount (as applicable)
- Gross Total

The method of payment used by the Contracting Authority is normally Electronic Funds Transfer.

The Contracting Authority operates in accordance with EU Directive 2011/7/EU on combating Late Payment in commercial Transactions transposed in to national legislation as

- S.I. 580 of 2012 in Ireland and
- The Late Payment of Commercial Debts (Interest) Act 1998 in Northern Ireland

(h) Data Protection

"Data Protection Laws" means all applicable national and EU data protection laws, regulations and guidelines including but not limited to Regulation (EU) 2016/679 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (the "General Data Protection Regulation"), the Data Protection Act, 2018 and any guidelines and codes of practice issued by the Data Protection Commission or other supervisory authority for data protection in Ireland from time to time.

The Contracting Authority will be a Controller (where Controller has the meaning given under the Data Protection Laws) in respect of any Personal Data (where Personal Data has the meaning given under the Data Protection Laws) required to be provided by the Tenderer in response to this Request for Quotation.

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The Tenderer, as Controller in respect of any Personal Data provided by it in its Tender, is required to confirm by way of statement that all Data Subjects (where Data Subject has the meaning given under the Data Protection Laws) whose Personal Data is provided by the Tenderer have consented to the processing of such Personal Data by the Tenderer, the Contracting Authority, the Evaluation Team and the supplier of the etenders.gov.ie website, for the purposes of the participation of the Tenderer in this Competition or that the Tenderer otherwise has a legal basis for providing such Personal Data to the Contracting Authority for the purposes of its participation in this Competition.

(i) Taxation

It will be a condition of award of any contract under this quotation and any subsequent contract that the successful economic operator(s) comply with all EU and national tax laws. Taxation rules that may apply to any contract formed under this quotation are summarised in the tables below and depend on whether supply is being made to Waterways Ireland in Ireland or in Northern Ireland:

Supply to Waterways Ireland in Ireland			
Supplier Based in	VAT	Tax Clearance	RCT
Ireland	Supplier to charge VAT in accordance with Irish VAT Rules	Required	Where RCT applies to contracts (except haulage) Waterways Ireland will self-account for VAT on the reverse charge basis
European Union Country (other than Ireland)	Waterways Ireland self-account for VAT on the reverse charge basis		
Supplier Based Outside European Union	VAT position will be determined prior to award of contract		
Supplier Based in the UK (post Brexit special conditions?)	TBC		

Before commencement of a contract Waterways Ireland will determine the VAT rules applicable to the supply/service in question and inform the successful supplier.

For further information on Tax Clearance economic operators are referred to the Irish Revenue web site <http://www.revenue.ie/>. Non-resident economic operators should apply to the Office of the Revenue Commissioners, Non-Resident Tax Clearance Unit, Office of the Collector General, Sarsfield House, Francis Street, Limerick, Ireland; email: nonrestaxclearance@revenue.ie.

Where the services supplied by a Republic of Ireland supplier **or** a 'non' Republic of Ireland supplier fall under the Relevant Contracts Tax rules, Waterways Ireland **must** account for the VAT on these services, on the reverse charge basis. For all such RCT services the supplier will zero rate the supply and the invoice issued by the subcontractor should include the following comment:

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“VAT on this supply to be accounted for by the Principal Contractor”

For further information on Relevant Contracts Tax (RCT) economic operators are referred to the Irish Revenue website <https://www.revenue.ie/en/self-assessment-and-self-employment/rct/index.aspx>. RCT, where applicable, relates to both resident and non-resident contractors.

(j) Interference and Inducement to Purchase

Any effort by the economic operator to unduly influence the Contracting Authority, relevant agency personnel or any other relevant persons or bodies in the process of examination, clarification, evaluation and comparison of quotations and in decisions concerning the Award of Contract shall have their quotation rejected. The presumptions (including as to any gift, consideration or advantage) and other provisions under the Bribery Act 2010 (UK) and the Criminal Justice Act 2018 (Ireland), and all other measures for the time being governing the subject-matter in any applicable jurisdiction, shall be applicable.

(k) Notification of Evaluations

All parties will be informed of the outcome of their proposals following evaluation and any necessary clarifications.

(l) Responsibility of Successful Party

As a condition of award, it shall be the sole responsibility of the tenderer (in the event of success in this competition) to fulfil the obligations under the Contract, notwithstanding any changes in circulars, laws, regulations, taxation, duties or other factors which might arise following the withdrawal of the United Kingdom from membership of the EU.