



cmetb

Bord Oideachais agus Oiliúna
an Chabháin agus Mhuineacháin
*Cavan and Monaghan
Education and Training Board*

CFT 8574312

**2026 2749 - The Supply, Delivery,
Installation/Assembly and Commissioning of
Healthcare Equipment to Cavan Institute,
which falls under the auspices of CMETB**

Query Response Sheet No. 1

21st July 2026

QUERY REPONSES

This query response sheet contains responses to queries received up to 16:00 hours on 20th July 2026.

Query No.	Query/Response	Date/ Time Query Received
1.	Question: Please could we seek clarification regarding inclusion of VAT. We are a VAT registered in the United Kingdom, not Ireland, and so we can supply the goods Zero Rated of VAT. Import VAT would be payable on receipt but could be claimed back. If we send DDP with 23 percent VAT included in price, you will not be able to reclaim the VAT. Therefore goods would be significantly more expensive to you. Please advise if we may tender prices exclusive of VAT?	17 th July 2026 15:57pm
2.	Response: As a contracting we are unable to reclaim VAT on purchases. Therefore, we wish to continue with the below requirement: “The Incoterms® Rules 2020, DDP (Delivery Duty Paid) [Import VAT paid]], shall be borne by the supplier. Deliveries will be to Cavan Institute, Hampton Court, Cootehill Road, Cavan, H12 E426.”	
3.	Question: Product Range Threshold: Can you confirm if tenderers are required to supply at least 90 percent of the products <i>within each specific Lot</i>, or 90 percent of the <i>total Lots</i> included in the tender?	20 th July 2026 11:45am

4.	<i>"Tenderers must be able to supply at least 90 percent of the product range specified in Appendix 2 – Pricing Schedule for the Lot(s) for which they are submitting a tender."</i> • Lot 4 Specifications: The documentation mentions "Laerdal" by name in Lot 4. Please confirm if we are permitted to submit a competitive alternative for this product. Response: To clarify tenderers must supply 90 percent of the products <i>within each specific Lot</i>. Each Lot will result in a separate contract and therefore the requirement is per LOT. As per CFT section A1.3 Specification of requirement the following is included regarding brand names: "Where specifications include reference to manufacturer or brand names this is a result of difficulties in specifying the product required. In these instances, the phrase "or equivalent" is inferred."	
----	---	--