RE: Contract for the Supply, Configuration, Deployment and Lifecycle Management of Managed Windows End-User Laptops Across Kerry ETB

Bord Oideachais agus Oiliúna Chiarraí
Kerry Education and Training Board

CFT 7409192: Supply, Configuration, Deployment and Lifecycle Management of Managed Windows End-User Laptops Across Kerry ETB.

Tender Circular 05.02.2026

Section 1: Tender Queries received 04/02/2026

Please see responses below to all queries posted on eTenders on 04/02/2026.

1. Cyber Security Insurance: We note that you are currently looking for €5m cover for Cyber Insurance, which is extremely expensive. You may be aware that Cavan Monaghan ETB are also out to tender for devices and have reduced their requirement from €5m to €2m.

Please advise if you can consider reducing the cover requirement as it is very onerous?

Kerry ETB have revised the Indemnity Limit for Cyber Liability and agree to reduce it to €2 million from the originally required €5 million. This is under the recommendation of our insurance broker. The CFT document has been updated to reflect this change and the revised CFT has been uploaded.

2. We would like to know if we can propose 2 different devices as part of our response? The devices are like-for-like in terms of technical specification.

Within the CFT Core Information, we have stated that Multiple Tenders will not be accepted. Our Appendix 2-Pricing Schedule document only allows for 1 x Standard Spec 2-in-1 Laptop and 1 x Standard Specification Laptop to be costed for so please only submit response for one of each of these devices based on the minimum specifications. Also, please refer to page 18 of the CFT document with regard to Goods Substitutions where if for some reason, the original device is no longer available a substitute good can be provided but must at a minimum, meet or exceed the product specification, technical merit and functional characteristics of the Goods which the supplier seeks to change or substitute.

3. In light of the current global volatility in pricing, could you please confirm whether the requirement to maintain fixed pricing for the full contract year remains in effect?

As per section 5.4 (Pricing) of the Specifications of Requirements, pricing will remain valid for 12 months commencing from the Tender Deadline. We had already alluded to the fact that prices may be increased or decreased only on the first anniversary of the Effective Date of the Contract and by approval of Kerry ETB and on subsequent anniversaries of the Effective Date thereafter. However, due to an administrative error on the original CFT, we have updated section 5.4 to provide more information on this. The revised CFT has been uploaded with these additions.

4. We note that the majority of suppliers are only able to offer accidental damage coverage for a maximum duration of five years.

Could you advise whether this level of coverage would be acceptable under the terms of the tender?

The Requirement for Accidental Damage Protection is from 2 – 6 years, allowing at least one claim per year per student. Must be able to provide 6 years **if** required. This is because if the student acquires a device at first year so that device should be covered from first year up to leaving cert.